



Request for Proposals

BC Children's and BC Women's Redevelopment Project Phase 2

March 27, 2013

SUMMARY OF KEY INFORMATION

RFP TITLE	The title of this RFP is: BC Children's and BC Women's Redevelopment Project Phase 2 Proponents should use this title on all correspondence.
CONTACT PERSON	The Contact Person for this RFP is: Vanessa Kwan Email: Vanessa.kwan@phsa.ca Please direct all Enquiries, in writing, to the above named Contact Person. No telephone or fax enquiries please.
ENQUIRIES	Proponents are encouraged to submit Enquiries at an early date and: <ul style="list-style-type: none"> ▪ for Enquiries of a technical nature: prior to 15:00 Pacific Time on the day that is ten (10) Business Days before the Submission Time for Technical Submissions ▪ for Enquiries of a financial nature: prior to 15:00 Pacific Time on the day that is five (5) Business Days before the Submission Time for Financial Submissions for consideration by the Authority; the Authority may, in its discretion, decide not to respond to any Enquiry.
SUBMISSION TIME FOR NOMINATED FIRMS AND KEY INDIVIDUALS	May 2, 2013 11:00 Pacific Time
SUBMISSION TIME FOR INTERIM FINANCIAL REVIEW SUBMISSIONS	June 26, 2013 11:00 Pacific Time
SUBMISSION TIME FOR TECHNICAL SUBMISSIONS	October 1, 2013 at 11:00 Pacific Time
SUBMISSION TIME FOR CONSTRUCTION MANAGEMENT SERVICES SUBMISSIONS	October 1, 2013 at 11:00 Pacific Time
SUBMISSION TIME FOR INITIAL ADVANCE INTEREST RATE SUBMISSIONS	October 1, 2013 at 11:00 Pacific Time

SUBMISSION TIME FOR INTERIM ADVANCE INTEREST RATE SUBMISSIONS	October 23, 2013 at 11:00 Pacific Time
SUBMISSION TIME FOR FINAL ADVANCE INTEREST RATE SUBMISSIONS	December 4, 2013 at 11:00 Pacific Time
SUBMISSION TIME FOR FINANCIAL SUBMISSIONS	To be specified in the invitation described in Section 9.2.
SUBMISSION LOCATION	The Submission Location is: BC Children's and BC Women's Redevelopment Project Office, 100-4088 Cambie Street, Vancouver, BC V5Z 2X8 Attention: Vanessa Kwan
DELIVERY HOURS	Deliveries will be accepted at the Submission Location on weekdays (excluding Statutory Holidays) from 08:30 to 16:00 Pacific Time

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1 INTRODUCTION

1.1 PURPOSE OF THIS RFP

The purpose of this request for proposals (“**Request for Proposals**” or “**RFP**”) is to invite eligible Proponents to prepare and submit competitive Proposals for the design, construction, financing and maintenance of the BC Children's and BC Women's Redevelopment Project Phase 2 (the “**Project**”) under a long-term project agreement (the “**Project Agreement**”).

The Authority is also seeking proposals from a Construction Manager who will provide construction management services (the “**Construction Manager**”). The Construction Management Services proposals will not influence the evaluation of the Project Proposals.

1.2 ELIGIBILITY TO PARTICIPATE IN THIS RFP

Through a request for qualifications (“**Request for Qualifications**” or “**RFQ**”) issued January 7, 2013 by the Children's & Women's Health Centre of British Columbia Branch (“**CWHC**”) and the Provincial Health Services Authority (“**PHSA**”), on behalf of CWHC (the “**Authority**”), the following consortia are qualified to participate in this RFP:

- Affinity Partnerships;
- Oak Street Health Partners; and
- Plenary Health.

Only these three Proponents, subject to changes in Proponent Team membership as permitted by this RFP, may submit Proposals or otherwise participate in this RFP.

2 RFP PROCUREMENT PROCESS

2.1 ESTIMATED TIMELINE

The following is the Authority's estimated timeline for the Project:

Activity	Timeline
Issue RFP and Initial Draft Project Agreement to Proponents	March 27, 2013
All-Proponents Introductory Meeting	April 22, 2013
Proponent Site Tours	Week of April 22, 2013
All-Proponents Kick-off Meeting with the City of Vancouver	May 1, 2013
Submission Time for Nominated Firms and Key Individuals	May 2, 2013
First Meeting with the City of Vancouver	May 7, 2013
Earliest Date of Notice of Continued Status	May 9, 2013
First Collaborative Meeting	Week of May 13, 2013
Second Meeting with the City of Vancouver	June 4, 2013
Second Collaborative Meeting	Week of June 10, 2013
Submission Time for Interim Financial Review Submissions	June 26, 2013
Third Meeting with the City of Vancouver	July 3, 2013
Third Collaborative Meeting	Week of July 15, 2013
Fourth Collaborative Meeting	Week of August 12, 2013
Issue Final Draft Project Agreement	September 16, 2013
Submission Time for Technical Submissions/ Submission Time for Initial Advance Interest Rate Submissions	October 1, 2013
Submission Time for Construction Management Services Submissions	October 1, 2013
Submission Time for Interim Advance Interest Rate Submissions	October 23, 2013
Invitation to Provide a Financial Submission	December 3, 2013
Submission Time for Final Advance Interest Rate Submissions	December 4, 2013
Submission Time for Financial Submissions	December 18, 2013
Selection of Preferred Proponent	January 2014
Financial Close	April 2014

This estimated timeline is subject to change at the sole and absolute discretion of the Authority.

2.2 SITE TOURS AND MEETINGS

In accordance with the timing set out in Section 2.1, the Authority is planning to conduct the following meetings in Vancouver:

- (a) an all-Proponents introductory meeting;
- (b) a separate site tour for each Proponent;
- (c) an all-Proponents kick-off meeting with representatives from the City of Vancouver (the "City");
and
- (d) three separate meetings for each Proponent Team with representatives from the City of Vancouver.

Each Proponent will receive an email notice from the Contact Person within five (5) Business Days of RFP issuance informing them of their meeting schedule. Proponents will be asked to provide the names of up to ten (10) representatives who will be participating in each of these meetings. The Authority will have full discretion over the timing of these meetings.

2.2.1 All-Proponents Introductory Meeting

The Authority will conduct an all-Proponents introductory meeting to provide an overview of the Project, procurement process and selected aspects of the Project Agreement. Proponents will have the opportunity to ask questions at this meeting.

2.2.2 Site Tours

The Authority plans to conduct individual tours of the site, existing facilities and infrastructure for each Proponent Team. Each tour is expected to take up to two hours to complete.

2.2.3 City of Vancouver Meetings

The Authority will schedule a meeting with Proponents and the City. It is expected that all Proponents will attend this general meeting. Three additional meetings will also be scheduled for City representatives to meet separately with individual Proponents. The purpose of these meetings is to provide Proponents with an opportunity to pose questions in relation to the municipal approval process. Proponent Teams are expected to be ready to submit a development permit application within one week of Preferred Proponent selection.

Responses provided by City representatives to Proponent questions posed during this and other meetings with City representatives are non-binding on the Authority. If a Proponent wishes to rely upon anything said or indicated during this meeting, the Proponent must submit an Enquiry describing the

information it would like to have confirmed and request that the Authority provide that information to the Proponent in written form.

All Proponent meetings with the City may include an Authority representative. Proponents are not permitted to schedule meetings directly with the City. Meetings with the City are not Collaborative Meetings unless designated as such by the Authority.

2.3 COLLABORATIVE MEETINGS

The Authority will make available certain of its personnel, consultants and advisors (the “**Authority Representatives**”) to participate in Collaborative Meetings with the Proponents. The Authority expects the Collaborative Meetings to take place as follows:

- (a) the purpose of the Collaborative Meetings is to provide a process that will assist the Proponents to develop optimal solutions for the Project while minimizing the risk that a Proponent's solution is unresponsive to the Authority's requirements, and in particular:
 - (1) to permit the Proponent's Representatives to provide the Authority's Representatives with comments and feedback on material issues such as affordability or provisions of the Initial Draft Project Agreement; and
 - (2) to permit a Proponent to discuss with the Authority potential solutions and approaches that the Proponent may be considering for various aspects of its Proposal;
- (b) at least five (5) Business Days in advance of each round of Collaborative Meetings (10 Business Days in the case of any Collaborative Meeting with respect to insurance matters), each Proponent should provide the Authority with a proposed meeting agenda, a list of prioritized issues it would like to discuss, and any materials relevant to such issues. The Authority may provide Proponents with comments on the agenda and a list of any prioritized issues the Authority would like to discuss;
- (c) the Authority will determine which Authority Representatives will be present at any Collaborative Meeting;
- (d) at each Collaborative Meeting, a Proponent may have such officers, directors, employees, consultants and agents of the Proponent and the Proponent Team members present as the Proponent considers reasonably necessary for effective communication with the Authority and to fulfil the objectives of the Collaborative Meeting provided that the Authority may, in its discretion, limit the number of participants at any one meeting. Participation in Collaborative Meetings is in person only, unless approved by the Authority;
- (e) to facilitate free and open discussion at the Collaborative Meetings, Proponents should note that

any comments provided by or on behalf of the Authority during any Collaborative Meeting, including in respect of any particular matter raised by a Proponent or which is included in any documents or information provided by a Proponent prior to or during the Collaborative Meeting, and any positive or negative views, encouragement or endorsements expressed by or on behalf of the Authority during the Collaborative Meetings to anything said or provided by Proponents, will not in any way bind the Authority and will not be deemed or considered to be an indication of a preference by the Authority even if adopted by the Proponent;

- (f) if for the purposes of the preparation of its Proposal a Proponent wishes to rely upon anything said or indicated at a Collaborative Meeting, then the Proponent must submit an Enquiry describing the information it would like to have confirmed and request that the Authority provide that information to the Proponent in written form and, if such information relates to a clarification, explanation or change to a provision of this RFP or the Project Agreement, request an Addendum to this RFP clarifying and amending the provision in question;
- (g) by participating in the Collaborative Meetings a Proponent confirms its agreement with these procedures and acknowledges that the meetings are an integral part of the procurement process as described in this RFP and are in the interests of all parties;
- (h) the Authority anticipates holding four Collaborative Meetings with each Proponent. Following the release of the RFP, the Authority will consult with each Proponent to confirm specific dates for Collaborative Meetings. If the Authority considers it desirable or necessary to schedule additional or fewer Collaborative Meetings, the Authority may, in its discretion, amend the anticipated schedule; and
- (i) Proponents may request that the Authority schedule additional Collaborative Meetings on specific topics by providing the request in writing to the Contact Person with proposed dates and details of the topic or topics to be discussed.

2.4 COMMENTS ON THE PROJECT AGREEMENT

Each Proponent should review the Initial Draft Project Agreement for the purpose of identifying any issues or provisions that the Proponent would like to see clarified or amended. Following such review:

- (a) the Authority will invite Proponents as part of the Collaborative Meeting process to discuss possible clarifications or amendments to the Initial Draft Project Agreement, including with respect to commercial, legal, design and construction, and facilities management matters;
- (b) at least five (5) Business Days in advance of each round of Collaborative Meetings at which a Proponent wishes to discuss the Initial Draft Project Agreement, each Proponent should provide the Authority with a prioritized list of requested changes, if any, to the Initial Draft Project Agreement using the Proponent Comments Form attached as Appendix E, together with the

agenda and issues list described in this Section 2.4(b); and

- (c) the Authority will consider all comments and requested clarifications or amendments received from the Proponents in the Collaborative Meetings and may respond to some or all of the comments received, and will amend the Initial Draft Project Agreement as the Authority may determine in its discretion.

Prior to the Submission Time for Technical Submissions, the Authority intends to issue by Addendum one or more revised drafts of the Project Agreement, including one that will be identified as the Final Draft Project Agreement. The Authority may further modify the Final Draft Project Agreement by Addendum prior to the Submission Time for Financial Submissions. The Final Draft Project Agreement will be the common basis for the preparation of all Proposals, and Proponents should not in their Proposal make any modifications, changes or additions to the Final Draft Project Agreement except for modifications, changes or additions to the Performance Specifications as provided for in Section 6.4 or modifications, changes or additions provided for in Section 10.2.

2.5 DATA ROOM

The Authority has established a website to be used as an electronic Data Room in which it has placed documents in the possession of the Authority that the Authority has identified as relevant to the Project and that may be useful to Proponents. The Authority does not make any representation as to the relevance, accuracy or completeness of any of the information available in the Data Room. The Authority will grant Proponents access to the Data Room and will require Proponents to execute an agreement to keep information contained in the Data Room confidential.

The information in the Data Room may be supplemented or updated from time to time. Although the Authority will attempt to notify Proponents of all updates, Proponents are solely responsible for ensuring they check the Data Room frequently for updates and to ensure the information used by the Proponents is the most current, updated information.

2.6 INTERIM FINANCIAL REVIEW ON AFFORDABILITY

It is in the interests of the Authority and all Proponents to identify at an early stage of the procurement whether the Project, as defined in this RFP, is affordable within the limits set out in Section 5.

Accordingly, Proponents should submit an Interim Financial Review Submission in accordance with the following principles and procedures:

- (a) the purpose of the interim financial review is to give early warning of any difficulty in staying within the Affordability Ceiling and Capital Cost Ceiling, and to permit the Authority and the Proponents to consider and implement steps so that the Competitive Selection Process can proceed with

confidence that Proposals will be within the Affordability Requirements;

- (b) by the Submission Time for Interim Financial Review Submissions, each Proponent should submit to the Authority:
- (1) a breakdown of preliminary capital and operating cost assumptions (nominal) by reference to the cost categories specified in and by completing Appendix P [Interim Financial Costs Summary Form];
 - (2) its best estimate of the anticipated Proposal Net Present Cost to the Authority using the Affordability Model as described in Section 6.2 based upon its expected funding terms, and
 - (3) a summary of the proposed Financing Plan containing the high level aspects of information as contemplated in Section 4.5.1 of Appendix B.

While not prescribing the exact form of the Interim Financial Review Submission, the Authority is expecting it to be no more than ten (10) pages in length and it is to include cost and input assumptions in sufficient detail to allow the Authority to understand the Proponent's cost base (with at least all major cost headings included) and financing structure;

- (a) the Authority will retain each of the Interim Financial Review Submissions as strictly confidential, and will invite each Proponent, as part of the third Collaborative Meeting, to discuss any aspect of its submission, including any recommendations for amendment of the Project requirements if a Proponent determines that the Project as described in this RFP and the Initial Draft Project Agreement will exceed the Affordability Requirements; and
- (b) unless expressly referred to or included by reference in its Proposal, a Proponent's Interim Financial Review Submission will not be considered part of its Proposal and the Authority will not consider or evaluate it as to adequacy, quality, content or otherwise.

The Authority understands that the values indicated in a Proponent's Interim Financial Review Submission are not a commitment and that all aspects could change in the final Proposal.

3 KEY PROJECT ELEMENTS

3.1 MUNICIPAL APPROVALS

In accordance with the Project Agreement, Project Co will be responsible for obtaining all permits and approvals required for the design and construction of the Facility, and to ensure that its design for the Facility complies with the applicable zoning, design guidelines and other City of Vancouver requirements.

In March 2012 PHSA submitted an application to the City to amend the use, height and density provisions of the existing CD-1 By-law for the site. The rezoning enactment is anticipated by the fall of 2013.

Pursuant to the Project Agreement, Project Co will have the responsibility to obtain a development permit from the City as required for Project Co's design of the Facility, and to obtain the City's approval for utility connections and other matters. Project Co may, at its risk, seek zoning variances or permit modifications for the benefit of its design and Proposal.

3.2 EQUIPMENT

Project Co will be responsible for designing the Facility to accommodate the installation, operation, repair and maintenance of all equipment required as part of the Facility operations, or for the intended uses of the Facility, in accordance with the Project Agreement. The Authority and Project Co will be responsible to procure and deliver the equipment in accordance with Appendix 2E [Equipment and Furniture] of the Project Agreement.

3.3 SERVICES

Project Co will be responsible for providing the following services over the term of the Project Agreement:

- (a) plant services (see Appendix 4C of the Initial Draft Project Agreement);
- (b) help desk services (see Appendix 4D of the Initial Draft Project Agreement);
- (c) housekeeping and waste management services (see Appendix E of the Initial Draft Project Agreement);
- (d) utilities management services (see Appendix 4F of the Initial Draft Project Agreement); and
- (e) general management services (see Appendix 4I of the Initial Draft Project Agreement).

3.4 LEED[®]/ENERGY

Project Co will be required to obtain LEED[®] Gold certification for the Facility. Proponents will be required to register the Facility with either the Canadian Green Building Council under the LEED[®] Canada-NC 1.0

rating system or the U.S. Green Building Council under the LEED® for Healthcare rating system. Registration under these rating systems allow for the use of certain credit targets or thresholds to achieve LEED® Gold certification.

Appendix 2D [Energy] of the Project Agreement will include provision for a design and construction energy target for energy efficiency, and a requirement for Project Co to take all reasonable steps to obtain funding by application to the BC Hydro Power Smart New Construction Program or other funding or incentives for the Authority.

3.5 WOOD FIRST

As required by the Wood First Act (British Columbia), Project Co will be required to use wood wherever the building code requirements permit. Schedule 3 [Design and Construction Specifications] of the Project Agreement provides a matrix that indicates specific locations where wood must be used. In addition, Proponents are encouraged to use wood in areas that may require innovation, including any building code alternative solutions.

3.6 PERFORMANCE AND PAYMENT MECHANISMS

Project Co will receive payment subject to and in accordance with the terms of the Project Agreement, including Schedule 8 Payments of the Project Agreement.

Following Service Commencement, the Authority will pay monthly Service Payments (capital, facility maintenance, life cycle) to Project Co commencing on the month when the Facility is available for use by the Authority in accordance with the schedule established under the Project Agreement.

The Project Agreement will include a performance mechanism which may, subject to and in accordance with its terms, trigger payment deductions to Project Co by the Authority if performance requirements are not met. Details of the performance mechanism are provided in the Project Agreement, including Schedule 8 Payments of the Project Agreement.

In addition, Project Co is permitted to complete certain work after Service Commencement (Post-Service Commencement Construction), which is anticipated to include a grade level link and certain landscaping. This work is to be paid for as part of the monthly Service Payments. There will be additional daily deductions to Project Co by the Authority for failure to complete the Post-Service Commencement Construction by the required completion date until such time as the Post-Service Commencement Construction has been certified as complete.

4 NOMINATED FIRMS AND KEY INDIVIDUALS

Each Proponent must nominate in writing to the Contact Person a lead structural, mechanical and electrical engineering firm or firms (each a "**Nominated Firm**"), and the following Key Individuals:

- (a) Structural Lead;
- (b) Mechanical Lead;
- (c) Electrical Lead;
- (d) Equipment Lead; and
- (e) Information Management/Information Technology Lead.

The Nominated Firms may be a single firm.

For each of the Nominated Firms required by this Section 4, the Proponent should provide in writing to the Contact Person the credentials of the Nominated Firm that include at a minimum the following information:

- i. Name;
- ii. Role and responsibility for the Project;
- iii. Summary of qualifications;
- iv. Relevant experience and capability in relation to the Project;
- v. A reference (with up-to-date contact details including name, title, role, telephone numbers, email addresses, mailing address and preferred language of correspondence) with knowledge of the Nominated Firm. The reference should be the project lead for the owner and ideally should be from a project actively worked on in the last three years. Proponents should confirm that each reference contact is aware their name is being included and is willing to provide a reference to the Authority.
- vi. A description of each Nominated Firm's availability for each of the major phases of the Project with a summary of current and possible future commitments.

For each of the Key Individuals required by this Section 4, the Proponent should provide in writing to the Contact Person the credentials of the Key Individual that include at a minimum, the following information:

- i. Name;

- ii. Professional qualifications/designation(s);
- iii. Role and responsibility for the Project;
- iv. Summary of education/qualifications;
- v. Relevant experience and capability in relation to the Project;
- vi. A reference (with up-to-date contact details including name, title, role, telephone numbers, email addresses, mailing address and preferred language of correspondence) with knowledge of the Key Individual. The reference should be the project lead for the owner and ideally should be from a project actively worked on in the last three years. Proponents should confirm that each reference contact is aware their name is being included and is willing to provide a reference to the Authority; and
- vii. A description of each Key Individual's availability for each of the major phases of the Project with a summary of current and possible future commitments.

The Proponent should provide the nominations of the Nominated Firms and the Key Individuals and all such information by the Submission Time for Nominated Firms and Key Individuals.

The credentials of the Nominated Forms and Key Individuals will be reviewed based on the demonstrated strength and relevance of the individual or firm to undertake their respective obligations of Project Co under the Project Agreement and are subject to the approval of the Authority, acting reasonably.

Each Proponent will provide to the Authority such additional credentials and information as may be requested by the Authority.

The Authority will provide each Proponent with a confidential response approving or rejecting the Nominated Firm(s) and Key Individuals and confirming each Proponent's continued status as Proponent (the "**Notice of Continued Status**") within five (5) Business Days of receiving the Nominated Firms and Key Individuals or such longer period as may be required by the Authority. Receipt of a Notice of Continued Status is a condition of the Proponent's continued status as a Proponent and a Mandatory Requirement. The Authority may discuss the Nominated Firms and Key Individuals at a Collaborative Meeting and may instruct Proponents to provide additional information on the Nominated Firms and Key Individuals at a Collaborative Meeting.

Until receipt of the Notice of Continued Status, the Proponent may change the Nominated Firms or such Key Individuals, and will provide further credentials and information for any other such Nominated Firms or Key Individuals.

After receipt of the Notice of Continued Status, any changes to Proponent Teams are subject to Section 8.12 of this RFP.

5 CONSTRUCTION MANAGEMENT RENOVATION

The Authority seeks to potentially enter into a separate Construction Management Agreement with the Design-Builder or a related party as Construction Manager to provide Construction Management Services (for renovations in the existing BC Women's Hospital building (1982 building) for the provision of the urgent care suite/assessment room (the "**CM Renovation**").

As part of the process, the Proponent is requested to include a supplementary proposal for the provision of Construction Management Services (the "**Construction Management Services Submission**") related to the CM Renovation as a priced option. The Authority may, in its sole discretion, elect to enter into a separate Construction Management Agreement with the Construction Manager for the provision of Construction Management Services for the CM Renovation. The proposed Construction Management Services may be accepted as proposed, partially accepted, negotiated or completely rejected at the Authority's discretion. Refer to Appendices A, K, and L of this RFP for more information.

6 AFFORDABILITY

A key objective of the Competitive Selection Process is to maximize the Project scope while meeting the Project's Affordability Requirements.

6.1 AFFORDABILITY REQUIREMENTS

The Affordability Requirements consist of two requirements to demonstrate the affordability of a Proponent's Proposal. They are:

- (a) a mandatory Affordability Ceiling for the Project of \$416.2 million. The Affordability Ceiling represents the estimated Proposal Net Present Cost, calculated using the Affordability Model; and
- (b) a mandatory Capital Cost Ceiling for the Project of \$349.5 million. The Capital Cost Ceiling represents a nominal estimate of the Total Capital Costs calculated using Form A4 in Appendix B.

Project approvals by the Authority have been based on these Affordability Requirements.

6.2 AFFORDABILITY MODEL

The Authority has developed an affordability model (the "**Affordability Model**") for Proponents to use to determine their Proposal Net Present Cost to test against the Affordability Ceiling.

Each Proponent is required to calculate the Proposal Net Present Cost using the Affordability Model provided by the Authority. The Affordability Model is available in the Data Room as "AffordabilityModel.xls". The Affordability Model workbook includes instructions on how it is to be populated and run.

Proponents are to incorporate the Affordability Model into their Financial Model and ensure that the inputs to the Affordability Model are consistent with the outputs from the Financial Model.

The Authority reserves the right to recalculate or make such adjustments to the Affordability Model as may be required by the Authority in its analysis.

6.3 LIFE CYCLE COSTS

Each Proponent may propose that the portion of its proposed Service Payments that covers life cycle costs be either uniform or non-uniform. If proposing a non-uniform approach, the proposed life cycle payments schedule should be consistent with the Proponent's life cycle/capital replacement plan as contemplated under the Final Draft Project Agreement.

6.4 SCOPE LADDER

If not all of the elements of the Performance Specifications are achievable within the Affordability Requirements, a Proponent may propose to reduce the scope of the Project by one or more of the scope items set out in an approved list (the "**Scope Ladder**").

Proponents proposing reductions to the scope of the Project will limit their proposed reductions to items identified by the Authority in the following Scope Ladder:

- (a) Tier 1 changes (may be made in any order):
- (1) Combine 2 playrooms for Oncology into one central location;
 - (2) Combine Teen Lounges for Oncology;
 - (3) Reduce duplications of nourishment stations (reduction of 4 stations) in family lounges/units;
 - (4) Consolidate and reduce staff lounges by 20%;
 - (5) Leave locker area but remove locker room from Satellite Pharmacy;
 - (6) Reduce waiting room/pause spaces by 25% throughout Facility (except Medical Imaging);
 - (7) No lifts in Procedure Suites - remove 7 lifts;
 - (8) No lifts in Birthing Operating Rooms - remove 3 lifts;
 - (9) Reduce # of pods that requires isolation. 1 pod in Medical/Surgical, 1 pod in Pediatric ICU, 1 pod in Emergency, 1 pod in Neonatal ICU (acute pod of 12 beds);
 - (10) Remove "Husband/Partner" corridor/door in Birthing;
 - (11) Reduce exterior glass system by 10%;
 - (12) Remove Skylights;
 - (13) Reduce Pneumatic tube stations - remove 7 stations;
 - (14) Reduce spare capacity (electrical infrastructure) from 50% to 25%;
 - (15) Modify the below-grade structural solution (reduce cost of applied waterproofing and use permanent shutter to save schedule striking forms);
 - (16) Reduction of 70% staff washrooms and 33% of patient washrooms in Medical Imaging; and
 - (17) Reduce wait/pause space in Medical Imaging by 50%.

(b) Tier 2 changes (may be made in any order but should only be made if all Tier 1 changes have been made):

- (18) Combine change cubical and waiting spaces - in Medical Imaging;
- (19) Reduce induction room in Birthing by 40%;
- (20) Consolidate large conference rooms;
- (21) Reduce # of rooms capable of video conferencing by 25%;
- (22) Reduce the redundancy for mechanical and electrical 50% overall;
- (23) Change from Copper to Poly for the Domestic Water System; and
- (24) Put carpet in all offices rather than hard surface flooring.

(c) Tier 3 changes (may be made in any order but should only be made if all Tier 1 and Tier 2 changes have been made):

- (25) Remove Pediatric ICU Simulation Room (#11256);
- (26) Leave nuclear medicine portion of Medical Imaging in 1982 Building. Do not move to ACC;
- (27) Use Standard Patient elevator and Trauma elevators;
- (28) Reduce the abduction system to only providing tracking tags. System should be for Neonatal ICU only;
- (29) Build standard rooms instead of modular clean rooms in Satellite Pharmacy;
- (30) Reduce Wired Network Equipment - Reduce structured cabling and the amount of network equipment required to activate 5,000 ports;
- (31) Reduce Wireless Network Equipment - Reduce wireless equipment density by 500 access points;
- (32) Reduce Team Care Stations by 25% throughout Facility;
- (33) Remove Finishing's to Viewing/Reporting Room on third floor Procedures Suite (#10627);
- (34) Build the shaft but remove 1 of the 4 public elevators; and
- (35) Combine all locker rooms (except in Procedures Suites and Birthing) and located them below grade.

(d) Tier 4 changes (may be made in any order but should only be made if all Tier 1, Tier 2 and Tier 3 changes have been made):

- (36) Reduce spare High Voltage distribution cubicles from 4 to 2;

- (37) Reduce # of IT drops by 1,000;
- (38) Eliminate Real Time Location Services System;
- (39) Reduce the quality of type of cables - from CAT 6a to CAT 6;
- (40) Remove the connection between Ambulatory Care Building and ACC;
- (41) Remove the bridge connection to Mental Health;
- (42) Remove Emergency Department on call rooms;
- (43) Combine Pharmacy Spaces on 3rd and 4th floor;
- (44) Remove Stand Alone Steam Generation;
- (45) Remove 1 of the Anesthetic Care Unit playrooms on the third floor (#11396);
- (46) Remove 1 of the Anesthetic Care Unit playrooms on the fourth floor (#10977);
- (47) Remove Play Area from the 4th floor (#10478);
- (48) Remove Finishing to one General Operating Room (3rd Floor);
- (49) Remove Finishing to one Interventional Radiology room (4th floor);
- (50) Remove Finishing of one 6-Bed Pediatric ICU Pod;
- (51) Remove Finishing of 2 inpatient bedrooms on one of the Medical/Surgical Floors;
- (52) Remove Finishing to one of the High Dependency Unit Rooms (Birthing); and
- (53) Remove Finishing of entire Clinical Decision Unit.

7 PROPOSAL REQUIREMENTS

7.1 PARTICIPATION AGREEMENT

As a condition of participating in this RFP each Proponent and each of its Equity Providers must sign and deliver to the Contact Person a Participation Agreement, substantially in the form attached as Appendix F or otherwise acceptable to the Authority in its discretion. Proponents will not be permitted to participate in Collaborative Meetings or participate further in the Competitive Selection Process unless and until they have signed and delivered a Participation Agreement as required by this Section.

7.2 PROPOSAL FORM AND CONTENT

Proposals should be in the form and include the content described in Appendix B. Each Proponent may only submit a maximum of one Technical Submission and, if invited to do so, one Financial Submission.

7.3 FINANCING PLAN

Proponents should include, in their Financial Submission, a Financing Plan as contemplated in Section 4.5.1 of Table 4 of Appendix B.

In its Financing Plan, each Proponent should advise the Authority in writing:

- (a) which form(s) of lending facility, if any, for which it will hold credit spreads (the "**Credit Spread**") from Financial Submission to Financial Close (the "**Credit Spread Hold Facilities**"); and
- (b) which form(s) of lending facility, if any, in respect of which the Credit Spread will be determined on the Credit Spread Refresh Lock-in Date. For a Senior Debt Credit Spread Refresh Facility (the "**Senior Debt Credit Spread Refresh Facility**"), the credit spread on the facility will be reset on the Credit Spread Refresh Lock-in Date to reflect the movement in the Credit Spread Benchmark as defined in Appendix M of this RFP.

7.4 INTEREST RATE BENCHMARKS

Interest rate benchmarks (the "**Benchmarks**") are available, at the Proponent's option, to adjust components of its Senior Credit Facility pricing (including reinvestment products associated with a Senior Credit Facility) between Financial Submission and Financial Close. Benchmarks are:

- (a) Senior Debt Base Rate Benchmark: established by reference to Government of Canada benchmark bonds.

This Benchmark is used to establish the Senior Debt base rate for the Proponent's Financial Submission and to establish the calculation for determining the relevant base rate at Financial

Close.

- (b) Swapped Senior Debt Base Rate Benchmark: established by reference to CAD swap yields and CAD basis swap yields.

This Benchmark is used to establish the Senior Debt swapped base rate for the Proponent's Financial Submission and to establish the calculation for determining the relevant swapped base rate at Financial Close.

- (c) Reinvestment Base Rate Benchmark: established by reference to either of the approaches outlined in (a) and (b) above depending on the nature of the reinvestment product.

This Benchmark is used to establish the reinvestment product base rate for the Proponent's Financial Submission and to establish the calculation for determining the relevant reinvestment product base rate at Financial Close.

- (d) Senior Debt Credit Spread Benchmark: established by reference to a basket of comparable bonds agreed between the Authority and the Proponent.

This Benchmark is used to measure the change in spread of a basket of bonds between Financial Submission and the Credit Spread Refresh Lock-in Date. The Proponent's relevant Credit Spreads will be adjusted by the same amount (either up or down).

Benchmarks (excluding the Reinvestment Base Rate Benchmark) may be applied to any Senior Credit Facility that is designated by a Proponent during the Advance Interest Rate Submission process as an Adjustment Credit Facility (the "**Adjustment Credit Facility**"). Any Senior Credit Facility not so designated will not be adjusted following Financial Submission.

The Reinvestment Base Rate Benchmark may be applied to any reinvestment product that is included in the Proponent's Financial Model and that is associated with any portion of the Senior Credit Facilities. Such reinvestment product must be designated by the Proponent during the Advance Interest Rate Submission process as an Adjustment Credit Facility. Any reinvestment product not so designated will not be adjusted following Financial Submission.

7.4.1 Advance Interest Rate Submissions

There are three Advance Interest Rate Submissions (AIRS) to determine the method for calculating the Benchmarks and their values: the Initial AIRS, Interim AIRS and Final AIRS. Details and submission requirements relating to each for these AIRS are contained in Appendix M.

7.4.2 Senior Debt Base Rate Fluctuation Risk (including Reinvestment Products)

If a Proponent submits all of an Initial AIRS, an Interim AIRS and a Final AIRS with respect to base rates

in accordance with the provisions of this RFP, and the Authority has advised the Proponent that such AIRS are acceptable to the Authority, then subject to the provision of this RFP, the Authority will assume the risk of any changes in base rates (both up and down) affecting the relevant Adjustment Credit Facilities only, in respect of the period commencing from and including the date the Authority provides the information with respect to the Final AIRS (as contemplated in the section titled "Information to be Provided by the Authority" in Appendix M) up to and including the date of Financial Close.

7.4.3 Senior Debt Credit Spread Fluctuation Risk

If a Proponent submits all of an Initial AIRS, an Interim AIRS and Final AIRS with respect to credit spreads in accordance with the provisions of this RFP and the Authority has advised the Proponent that such AIRS are acceptable to the Authority, then subject to the provision of this RFP, the credit spread on the relevant Adjustment Credit Facilities only will be reset on the Credit Spread Refresh Lock-in Date to reflect the movement (if any) in the Senior Debt Credit Spread Benchmark since the date on which the Final AIRS acceptable to the Authority was submitted.

The "**Credit Spread Refresh Lock-in Date**" will be the Business Day immediately prior to the date on which the base rates for the Senior Credit Facilities are set in accordance with the pre-agreed rate setting protocol, when the Preferred Proponent is either to:

- (a) Confirm the credit spread applicable to each relevant Adjustment Credit Facilities (where there has been no change in the credit spread); or
- (b) Change the credit spread applicable to each relevant Adjustment Credit Facilities (whether such change is upwards or downwards) by submitting to the Authority:
 - (1) the revised credit spreads calculated using the Senior Debt Credit Spread Benchmark approved by the Authority in accordance with this RFP (including all information that the Authority requires to confirm the movement in the Senior Debt Credit Spread Benchmark and applicable revision to each credit spread);
 - (2) a fully optimized Financial Model that has been revised only to reflect the then-current value for the Base Rate and revised credit spread on each relevant Adjustment Credit Facilities;
 - (3) pricing schedules revised only with respect to the then-current value for the Base Rate and Credit Spread on each Credit Spread Refresh Facilities;
 - (4) if applicable and exclusively as a result of a change of Base Rate and Credit Spread on the Adjustment Credit Facilities, a revised schedule of periodic payments reflecting the financial effect of the revised Base Rate and Credit Spread; and

(5) any other supporting information that the Authority may reasonably request.

With effect from the Credit Spread Refresh Lock-in Date, but without prejudice to any other rights of the Authority under this RFP, the revised credit spreads on the relevant Adjustment Credit Facilities and any re-optimization of the Financial Model and any revisions to its Financing Plan provided by the Preferred Proponent will apply without any further adjustment to credit spreads through to Financial Close.

7.4.4 Interest Rate Assumptions in the Financial Submission Financial Model

If a Proponent submits all three of an Initial AIRS, an Interim AIRS and a Final AIRS with respect to base rates in accordance with the provisions of this RFP and the Authority has advised the Proponent that all three such AIRS are acceptable to the Authority, then subject to the provision of this RFP, the Proponent is to use the base rate agreed during the Final AIRS process for the relevant Adjustment Credit Facilities in its Financial Model submitted as part of its Financial Submission.

7.4.5 Dry Runs

If the Preferred Proponent is a Proponent that submitted an Initial AIRS, an Interim AIRS and a Final AIRS in accordance with the provisions of this RFP, and the Authority has advised the Proponent that such AIRS were acceptable to the Authority, then prior to Financial Close, the Preferred Proponent will undertake several "dry runs" with the Authority so that the parties are familiar with, and agree on, the technical process for determining the base rates and incorporating the results into the Financial Model to be included in Schedule 15 [Financial Model] of the Project Agreement.

8 SUBMISSION INSTRUCTIONS

8.1 SUBMISSION TIMES AND SUBMISSION LOCATION

With respect to the delivery of Proposals:

- (a) **Technical Submission:** Proponents must submit the technical portion of the Proposal to the Submission Location by the Submission Time for Technical Submissions. The Technical Submission should be made up of the following:
- (1) the cover letter (and all attachments) to the Technical Submission as described in the Technical Submission Section of Appendix B; and
 - (2) the portion of the Proposal Requirements described in the Technical Submission Section of Appendix B.
- (b) **Advance Interest Rate Submission:** If a Proponent intends to submit an Advance Interest Rate Submission such Proponent is to submit such Advance Interest Rate Submission in accordance with the provisions of this RFP, including Appendix B.
- (c) **Financial Submission:** If invited to do so pursuant to Section 9.1, Proponents must submit the financial portion of the Proposal to the Submission Location by the Submission Time for Financial Submissions. The Financial Submission should be made up of the following:
- (1) a completed Proposal Declaration Form in the form attached as Appendix C;
 - (2) the cover letter (and all attachments) to the Financial Submission as described in the Financial Submission Section of Appendix B;
 - (3) one or more commitment letters, substantially in the form of Appendix G, which should include confirmation of the Credit Spread that will be applicable to such facility until Financial Close;
 - (4) the portion of the Proposal Requirements described in the Financial Submission Section of Appendix B;
 - (5) the completed Pricing Forms as described in Appendix B;
 - (6) if and to the extent required in order to keep from exceeding the Affordability Requirements, written descriptions of:
 - i. proposed amendments to the scope of the Project, made in accordance with Section 6.4; and
 - ii. amendments to its Technical Submission if reasonably required as a direct result of such scope changes; and

- (7) an independent Financial Model audit, for the benefit of, and reliance of, the Authority.

8.2 NUMBER OF COPIES

For its Technical Submission, a Proponent should submit six (6) hard copies with full-size drawings and three (3) hard copies with half-size drawings (bound copies numbered 1 through 5 and 6 through 8; plus one (1) unbound copy with full size drawings marked as 'Master') and one (1) electronic copy (USB flash drive in PDF format, (architectural floor plans should also be provided in AutoCAD version 2009 format) with a label on each describing its contents) appropriately packaged and clearly marked "Request for Proposals for BC Children's and BC Women's Redevelopment Project Phase 2".

For its Financial Submission, a Proponent should submit five (5) hard copies (bound copies numbered 1 through 4; plus one (1) unbound copy marked as "Master") and one (1) electronic copy (USB flash drive in PDF format, with a label on each describing its contents) appropriately packaged and clearly marked "Request for Proposals for BC Children's and BC Women's Redevelopment Project Phase 2", except the Financial Model should be submitted in Microsoft Excel 2003 or 2007 (USB flash drive) only.

For its Construction Management Services Submission, a Construction Manager should submit two (2) hard copies and one (1) electronic copy (USB flash drive in PDF format, with a label on each describing its contents) appropriately packaged and clearly marked "Request for Proposals for BC Children's and BC Women's Redevelopment Project Phase 2 Construction Management Services".

8.3 NO FAX OR EMAIL SUBMISSION

Proposals submitted by fax or email will not be accepted.

8.4 LANGUAGE OF PROPOSALS

Proposals should be in English. Any portion of a Proposal not in English may not be evaluated.

8.5 RECEIPT OF COMPLETE RFP

Proponents are responsible to ensure that they have received the complete RFP, as listed in the table of contents of this RFP, plus any Addenda. A submitted Proposal will be deemed to have been prepared on the basis of the entire RFP issued prior to the Submission Time for Technical Submissions. The Authority accepts no responsibility for any Proponent lacking any portion of this RFP.

8.6 ENQUIRIES

Proponents are encouraged to submit enquiries using the Request for Information Form (Appendix N) at

an early date to permit consideration by the Authority; the Authority may, in its discretion, decide not to respond to any Enquiry:

- (a) for Enquiries of a technical nature: prior to 15:00 Pacific Time on the day that is ten (10) Business Days before the Submission Time for Technical Submissions; and
- (b) for Enquiries of a financial nature: prior to 15:00 Pacific Time on the day that is five (5) Business Days before the Submission Time for Financial Submissions

All Enquiries regarding any aspect of this RFP should be directed to the Contact Person by email, and the following applies to any Enquiry:

- (a) responses to an Enquiry will be in writing;
- (b) all Enquiries, and all responses to Enquiries from the Contact Person, will be recorded by the Authority;
- (c) the Authority is not required to provide a response to any Enquiry;
- (d) a Proponent may request that a response to an Enquiry be kept confidential by clearly marking the Enquiry "Commercial in Confidence" if the Proponent considers that the Enquiry is commercially confidential to the Proponent;
- (e) if the Authority decides that an Enquiry marked "Commercial in Confidence", or the Authority's response to such an Enquiry, must be distributed to all Proponents, then the Authority will permit the enquirer to withdraw the Enquiry rather than receive a response and if the Proponent does not withdraw the Enquiry, then the Authority may provide its response to all Proponents;
- (f) notwithstanding Sections 8.6 (d) and 8.6 (e):
 - (1) if one or more other Proponents submits an Enquiry on the same or similar topic to an Enquiry previously submitted by another Proponent as "Commercial in Confidence", the Authority may provide a response to such Enquiry to all Proponents; and
 - (2) if the Authority determines there is any matter which should be brought to the attention of all Proponents, whether or not such matter was the subject of an Enquiry, including an Enquiry marked "Commercial in Confidence", the Authority may, in its discretion, distribute the Enquiry, response or information with respect to such matter to all Proponents.

Information offered from sources other than the Contact Person with regard to this RFP is not official, may be inaccurate, and should not be relied on in any way, by any person for any purpose.

8.7 ELECTRONIC COMMUNICATION

Proponents should not communicate with the Contact Person by fax. The Contact Person will not respond to any communications sent by fax.

The following provisions will apply to any email communications with the Contact Person, or the delivery of documents to the Contact Person by email where such email communications or deliveries are permitted by the terms of this RFP:

- (a) the Authority does not assume any risk or responsibility or liability whatsoever to any Proponent:
 - (1) for ensuring that any electronic email system being operated for the Authority or Partnerships BC is in good working order, able to receive transmissions, or not engaged in receiving other transmissions such that a Proponent's transmission cannot be received; or
 - (2) if a permitted email communication or delivery is not received by the Authority or Partnerships BC, or received in less than its entirety, within any time limit specified by this RFP; and
- (b) all permitted email communications with, or delivery of documents by email to, the Contact Person will be deemed as having been received by the Contact Person on the dates and times indicated on the Contact Person's electronic equipment.

8.8 ADDENDA

The Authority may, in its sole and absolute discretion through the Contact Person, amend this RFP at any time by issuing a written Addendum. Written Addenda are the only means of amending or clarifying this RFP, and no other form of communication whether written or oral, including written responses to Enquiries as provided by Section 8.6, will be included in, or in any way amend, this RFP. Only the Contact Person is authorized to amend or clarify this RFP by issuing an Addendum. No other employee or agent of the Authority is authorized to amend or clarify this RFP. The Authority will provide a copy of all Addenda to all Proponents.

8.9 INTELLECTUAL PROPERTY RIGHTS

- (a) Grant of Licence

Subject to Section 8.9 (b), by submitting a Proposal, each Proponent will, and will be deemed to have:

- (1) granted to the Authority a royalty-free licence without restriction to use for this Project any and all of the information, ideas, concepts, products, alternatives, processes,

recommendations, suggestions and other intellectual property or trade secrets (collectively the "**Intellectual Property Rights**") contained in the Proponent's Proposal, or that are otherwise disclosed by the Proponent to the Authority; and

(2) waived or obtained a waiver of all moral rights contained in the Proposal.

Proponents will not be responsible or liable for any use by the Authority or any sub-licensee or assignee of the Authority of any Intellectual Property Rights contained in a Proposal.

(b) Exceptions to Licence

The licence granted under Section 8.9 (a) does not extend to Third Party Intellectual Property Rights to non-specialized third-party technology and software that are generally commercially available. By submitting a Proposal, each Proponent represents to the Authority that it owns or has, and will continue to own or have at the Submission Time for Technical Submissions, all necessary rights to all Third Party Intellectual Property Rights contained in its Proposal or otherwise disclosed by the Proponent to the Authority and, subject to the foregoing exceptions, has the right to grant a licence of such Third Party Intellectual Property Rights in accordance with Section 8.9 (a).

8.10 DEFINITIVE RECORD

The electronic conformed version of the RFP in the custody and control of the Authority prevails.

8.11 AMENDMENTS TO PROPOSALS

A Proponent may:

- (a) amend any aspect of its Technical Submission by delivering written notice, or written amendments, to the Submission Location prior to the Submission Time for Technical Submissions;
- (b) amend any aspect of its Financial Submission by delivering written notice, or written amendments, to the Submission Location prior to the Submission Time for Financial Submissions; and
- (c) in its Financial Submission, amend its Technical Submission as contemplated in Section 8.1 (c).

A Proponent may not amend any aspect of its Proposal except as set out above.

8.12 CHANGES TO PROPONENT TEAMS

If for any reason a Proponent wishes or requires to add, remove or otherwise change a member of its Proponent Team, or there is a material change in ownership or control of a member of the Proponent

Team, or there is a change to the legal relationship among any or all of the Proponent and its Proponent Team members, then the Proponent must submit a written application to the Authority for approval, including supporting information that may assist the Authority in evaluating the change. The Authority, in its sole and absolute discretion, may grant or refuse an application under this Section, and in exercising its discretion the Authority will consider the objective of achieving a competitive procurement process that is not unfair to the other Proponents. For clarity:

- (a) the Authority may refuse to permit a change to the membership of a Proponent Team if the change would, in the Authority's judgement, result in a weaker team than was originally shortlisted; or
- (b) the Authority may, in the exercise of its discretion, permit any changes to a Proponent Team, including changes as may be requested arising from changes in ownership or control of a Proponent or a Proponent Team member, or changes to the legal relationship among the Proponent and/or Proponent Team members, such as the creation of a new joint venture or other legal entity or relationship in place of the Proponent Team originally shortlisted.

The Authority's approval may include such terms and conditions as the Authority may consider appropriate.

8.13 VALIDITY OF PROPOSALS

By submitting a Proposal, each Proponent agrees that:

- (a) its Proposal, including all prices and input costs (except senior debt margins), will remain fixed and irrevocable from the Submission Time for Financial Submissions until midnight at the end of the 120th day following the Submission Time for Financial Submissions (the "**Proposal Validity Period**"); and
- (b) after the expiry of the Proposal Validity Period, all prices and input costs (except senior debt margins) in its Proposal may not be adjusted unless the Proponent provides notice to the Authority of any proposed adjustment and demonstrates to the satisfaction of the Authority that the Proponent has used its best efforts to continue to maintain the prices and input costs firm and valid, but that despite such best efforts, the specified adjustments to the prices and input costs are required solely as a direct result of one or more events that:
 - (1) are external to the Proponent and the Proponent Team members;
 - (2) could not have been prevented by, and are beyond the control of, the Proponent and any of its Proponent Team members; and
 - (3) constitute a material adverse change to the conditions underlying the prices and

input costs that are subject to the adjustment.

A Proponent may indicate in its Proposal a Proposal Validity Period that exceeds 120 days.

8.14 MATERIAL CHANGE AFTER SUBMISSION TIME FOR FINANCIAL SUBMISSIONS

A Proponent will give immediate notice to the Authority of any material change that occurs to a Proponent after the Submission Time for Financial Submissions, including a change to its membership or a change to the Proponent's financial capability.

8.15 ACCEPTABLE EQUIVALENTS

The Performance Specifications are intended to generally be performance-based, but include in some instances specifically required elements of Design and Construction, such as products, materials, equipment, and systems that the Authority considers are important to meet the Authority's objectives. However, the Authority wishes to provide some flexibility for Proponents to propose equivalent elements that on an overall basis may, in accordance with the process below, be considered by the Authority in its discretion to meet the Authority's objectives.

A Proponent may submit an Enquiry marked "Commercial in Confidence" that identifies the section(s) in the Performance Specifications that contain the element for which the Proponent wishes to propose an equivalent, the proposed equivalent that it considers will be equal to or better than the specified element in meeting the Authority's objectives, and supporting materials. The Authority may, in its discretion, request additional supporting materials.

The Authority may, in its discretion:

- (a) respond to indicate that the proposed equivalent is acceptable;
- (b) respond to indicate that the Authority does not consider the proposed equivalent to be acceptable;
- (c) not respond to the Enquiry; or
- (d) provide any other response in accordance with Section 8.6.

The provisions of Section 8.6 relating to "Commercial in Confidence" Enquiries will apply, including with respect to withdrawal of an Enquiry, Enquiries by more than one Proponent on the same or similar topics, or the Authority's determination if there is a matter which should be brought to the attention of all Proponents.

If the Authority responds to a "Commercial in Confidence" Enquiry, or responds to any Enquiry that is not "Commercial in Confidence", regarding a proposed equivalent to indicate that the proposed equivalent is acceptable, a Proponent may make its Technical Submission on the basis of the response and the use of

the acceptable equivalent will not in and of itself be a Material Non-Compliance.

Unless the Authority responds to indicate that a proposed equivalent is acceptable, a Proponent is at risk that the use of a proposed equivalent will be a Material Non-Compliance and that the Authority may not invite the Proponent to provide a Financial Submission.

The Authority will be under no obligation to provide the indication of acceptability of the proposed equivalent to the Proponent or to any other Proponent.

Despite any indication by the Authority of the acceptability of an equivalent, Project Co remains responsible for fulfilling all of its obligations and responsibilities under the Project Agreement.

Following selection of the Preferred Proponent, the Project Agreement will, in accordance with Section 10.2, be amended to include all acceptable equivalent(s) used by that Preferred Proponent or negotiated by the Authority and the Preferred Proponent, whether or not proposed by any other Proponent.

9 EVALUATION

9.1 MANDATORY REQUIREMENTS

The Authority has determined that the following are the Mandatory Requirements:

- (a) the Proponent and each of its Equity Providers must have signed and delivered to the Contact Person the Participation Agreement in accordance with Section 7.1;
- (b) the Proponent must have received a Notice of Continued Status;
- (c) the Technical Submission must be received at the Submission Location before the Submission Time for Technical Submissions and the Financial Submission must be received at the Submission Location before the Submission Time for Financial Submissions;
- (d) the Proposal Net Present Cost as at the Submission Time for Financial Submissions must not exceed the Affordability Ceiling;
- (e) the Total Capital Costs of the Proposal as at the Submission Time for Financial Submissions must not exceed the Capital Cost Ceiling; and
- (f) Proponents proposing reductions to the scope of the Performance Specifications must do so in accordance with Section 6.4 Scope Ladder.

Subject to Section 9.3, the Authority reserves the right to evaluate any Proposal where the Scope Ladder has been exhausted, but will do so only in the event that the Proposals received from all the Proponents do not meet the Affordability Requirements as per Section 9.1 (d) or (e) above.

9.2 MATERIAL COMPLIANCE

The Authority will review each Technical Submission to determine whether, in the Authority's sole discretion, such Technical Submission fails to meet, to a material extent, an important or essential requirement of the Final Draft Project Agreement (subject to acceptable equivalents under Section 8.15) (a "**Material Non-Compliance**"). Each Proponent, by submitting its Technical Submission, recognizes that the nature of the Competitive Selection Process and the process under the Project Agreement when awarded, are such that the Technical Submission is only indicative of the Proponent's interpretation at the Submission Time for Technical Submissions of how the Proponent proposes to meet the requirements of the Final Draft Project Agreement and that the Technical Submission will not relieve the successful Proponent from meeting the requirements of the Final Draft Project Agreement.

The Authority will, in its sole discretion, provide one of the following responses to each Technical Submission:

- (a) an Invitation to Provide a Financial Submission;
- (b) a list of items that, in the Authority's sole discretion, appear to be Material Non-Compliances, together with an Invitation to Provide a Financial Submission on the condition that the Proponent agrees in writing prior to the Submission Time for Financial Submissions that, if selected, the Proponent will address all Material Non-Compliances, whether listed or not, such that the Proponent will meet all of the requirements of the Final Draft Project Agreement. A Proponent receiving such list and invitation will not be required to revise or resubmit the Technical Submission and the Authority will not review any resubmission; or
- (c) a letter advising the Proponent that it will not be invited to provide a Financial Submission.

The Authority is not responsible for identifying all Material Non-Compliances, and irrespective of whether the Authority has identified or has failed to identify a Material Non-Compliance, a Proponent is not relieved in any way from meeting the requirements of this RFP.

9.3 EVALUATION OF PROPOSALS

The Authority will evaluate Proposals in the manner set out in this Section 9 and Appendix A. The Authority will not evaluate a Proposal if it has been rejected, or if the applicable Proponent has been disqualified, in accordance with this RFP.

The Authority may, in its sole discretion, take any one or more of the following steps, at any time and from time to time, in connection with the review and evaluation, including ranking, of any aspect of a Proposal, including if the Authority considers that any Proposal, including the Technical Submission or the Financial Submission, or any part of a Proposal, requires clarification or more complete information, contains defects, alterations, qualifications, omissions, inaccuracies or misstatements, or does not for any reason whatsoever satisfy any requirements of this RFP at any time, or for any other reason the Authority in its discretion deems appropriate and in the interests of the Authority and this RFP, or either of them:

- (a) waive any such defect, ambiguity, alteration, qualification, omission, inaccuracy, misstatement or failure to satisfy, and any resulting ineligibility on the part of the Proponent, or any member of the Proponent Team;
- (b) independently consider, investigate, research, analyze, request or verify any information or documentation whether or not contained in any Proposal;
- (c) request interviews or presentations with any, all or none of the Proponents to clarify any questions or considerations based on the information included in Proposals during the evaluation process, with such interviews or presentations conducted in the discretion of the Authority, including the time, location, length and agenda for such interviews or presentations;

- (d) conduct reference checks relevant to the Project with any or all of the references cited in a Proposal and any other persons (including persons other than those listed by Proponents in any part of their Proposals) to verify any and all information regarding a Proponent, inclusive of its directors/officers and Key Individuals, and to conduct any background investigations that it considers necessary in the course of the Competitive Selection Process, and rely on and consider any relevant information from such cited references in the evaluation of Proposals;
- (e) conduct credit, criminal record, litigation, bankruptcy, taxpayer information and other checks;
- (f) not proceed to review and evaluate, or discontinue the evaluation of any Proposals, including any Technical Submission or Financial Submission, and disqualify the Proponent from this RFP; and
- (g) seek clarification or invite more complete, supplementary, replacement or additional information or documentation from any Proponent or in connection with any Proposal, including with any Technical Submission or Financial Submission or any part of their component packages.

Without limiting the foregoing, the Authority may, in its discretion, reject any Proposal: (i) which in the opinion of the Authority is materially incomplete or irregular, (ii) which contains omissions, exceptions or variations (including any modifications, changes or additions to the Final Draft Project Agreement, except as provided for in Section 6.4 or 10.2) not acceptable to, or material to, the Authority, (iii) which contains any false or misleading statement, claims or information, or (iv) for which background investigations reveal any false statements, criminal affiliations or activities by a Proponent or Proponent Team member.

To enable the Authority to take any one or more of the above-listed steps, the Authority may enter into separate and confidential communications of any kind whatsoever, with any person, including any Proponent. The Authority has no obligation whatsoever to take the same steps, or to enter into the same or any communications in respect of all Proponents and Proposals, or in respect of any Proponent, including the Proponent whose Proposal is the subject of the review or evaluation, as the case may be.

The review and evaluation, including the ranking, of any Proposal may rely on, take into account and include any information and documentation, including any clarification, more complete, supplementary and additional or replacement information or documentation, including information and documentation obtained through any of the above-listed investigations, research, analyses, checks, and verifications.

Proponents may not submit any clarifications, information or documentation in respect of the Technical Submission after the Submission Time for Technical Submissions and in respect of the Financial Submission after the Submission Time for Financial Submissions, without the prior written approval of the Authority or without an invitation or request by the Authority.

If any information, including information as to experience or capacity, contained in a Proposal is not verified to the Authority's satisfaction, the Authority may, in its discretion, not consider such cited

experience, capacity or other information.

The Authority is not bound by industry custom or practice in taking any of the steps listed above, in exercising any of its discretions, in formulating its opinions and considerations, exercising its discretions in making any decisions and determinations, or in discharging its functions under or in connection with this RFP, or in connection with any Proponent, Proposal, or any part of any Proposal, including any Technical Submission or Financial Submission.

The Authority's decision, in its discretion, as to whether or not a Technical Submission contains a Material Non-Compliance will be final and the Authority need not consult with any Proponent in making its decision.

10 SELECTION OF PREFERRED PROPONENT AND AWARD

10.1 SELECTION AND AWARD

If the Authority selects a Preferred Proponent, the Proponent with the highest ranked Proposal will be selected as the Preferred Proponent, and the Authority will invite the Preferred Proponent to enter into final discussions to settle all terms of the Project Agreement, based on the Preferred Proponent's Proposal, including any clarifications that the Preferred Proponent may have provided during the evaluation of Proposals.

The Authority may also choose to enter into final discussions with the Construction Manager to settle all terms of the Construction Management Agreement.

If for any reason the Authority determines that it is unlikely to reach final agreement with the Preferred Proponent, then the Authority may terminate the discussions with the Preferred Proponent and proceed in any manner that the Authority may decide, in consideration of its own best interests, including:

- (a) terminating the procurement process entirely and proceeding with some or all of the Project in some other manner, including using other contractors; or
- (b) inviting one of the other Proponents to enter into discussions to reach final agreement for completing the Project.

Any final approvals required by the Authority, such as from the Provincial Government, will be conditions precedent to the final execution or commencement of the Project Agreement.

10.2 FINAL DRAFT PROJECT AGREEMENT

It is the intention of the Authority that:

- (a) any issues with respect to the Project Agreement will be discussed during the Collaborative Meetings and fully considered prior to issuance of the Final Draft Project Agreement; and
- (b) once issued, the Final Draft Project Agreement will not be further substantively modified and will be executed by the Preferred Proponent without further substantive amendment, except for changes, modifications and additions:
 - (1) relating to the determination by the Authority, in its discretion, of which:
 - i. parts, if any, of the Proposal are to be incorporated by reference or otherwise, into the Project Agreement or otherwise pursuant to express provisions of the Project Agreement; or
 - ii. modifications, changes or additions, if any, requested by a Proponent pursuant to

Section 6.4 that are acceptable to the Authority;

- (2) to those provisions or parts of the Final Draft Project Agreement that are indicated as being subject to completion or finalization, or which the Authority determines in its discretion require completion or finalization, including provisions that require:
 - i. modification or the insertion or addition of information relating to Project Co and its formation (e.g., corporate, partnership or trust structure) and funding structure; and
 - ii. modification or the insertion or addition of information in order to reflect accurately the nature of the Project Co's relationships with the members of the Proponent Team and lenders;
- (3) required by the Authority to complete, based on the Proposal (including any updates or amendments required by the Authority to reflect the items identified in the invitation to provide a Financial Submission), any provision of the Final Draft Project Agreement, including changes, modifications and additions contemplated in or required under the terms of the Final Draft Project Agreement;
- (4) that are necessary to create or provide for a legally complete, enforceable and binding agreement;
- (5) that enhance clarity in legal drafting;
- (6) that reflect acceptable equivalents in accordance with Section 8.15; or
- (7) that may be required as a consequence of Changed Funding Arrangements.

The Authority also reserves the right in its discretion to negotiate changes to the Final Draft Project Agreement and to the Preferred Proponent's Proposal.

Upon Financial Close, the Project Agreement, and the instruments and documents to be executed and delivered pursuant to it, supersede (except as expressly incorporated therein) the RFP and the Proposal submitted in respect of Project Co.

10.3 PREFERRED PROPONENT SECURITY DEPOSIT

Subject to the terms of this RFP:

- (a) the Authority will invite the Preferred Proponent to deliver the Preferred Proponent Security Deposit on or before the date and time specified by the Authority, such date not to be earlier than 5 Business Days after notification of the appointment of the Preferred Proponent; and
- (b) the Preferred Proponent's eligibility to remain the Preferred Proponent is conditional upon the Preferred Proponent delivering the Preferred Proponent Security Deposit to the Authority on or

before the date and time specified by the Authority.

10.4 RETURN OF SECURITY DEPOSIT

Subject to Section 10.5, the Authority will return the Preferred Proponent Security Deposit to the Preferred Proponent:

- (a) within ten (10) Business Days after receipt by the Authority of notice of demand from the Preferred Proponent, if:
 - (1) the Authority exercises its right under Section 12.1 to terminate this RFP prior to entering into the Project Agreement for reasons unrelated to the Preferred Proponent or any member of the Preferred Proponent's Proponent Team; or
 - (2) the Authority fails, within the Proposal Validity Period, to execute and deliver an agreement substantially in the form of the Final Draft Project Agreement finalized by the Authority in accordance with Section 10.2, provided that such failure is not the result of:
 - i. the failure of the Preferred Proponent to satisfy any conditions set out in the Final Draft Project Agreement; or
 - ii. any extensions to the Proposal Validity Period arising from any agreement by the Authority to negotiate changes to the Final Draft Project Agreement pursuant to Section 10.2; or
- (b) within ten (10) Business Days after Financial Close with such Preferred Proponent.

10.5 RETENTION OF SECURITY DEPOSIT

Notwithstanding any receipt by the Authority of the notice described in Section 10.4, the Authority may, in its discretion, draw on, retain and apply the proceeds of the Preferred Proponent Security Deposit for the Authority's own use as liquidated damages, if:

- (a) the Proponent or any Proponent Team member is in material breach of any term of this RFP or the Participation Agreement; or
- (b) after receipt of written notice from the Authority:
 - (1) the Preferred Proponent fails to execute and deliver an agreement substantially in the form of the Final Draft Project Agreement finalized by the Authority in accordance with Section 10.2; or
 - (2) Financial Close fails to occur within 30 days (or such longer period as the parties may agree) of receipt of such notice from the Authority,

unless:

- (3) any such failure was the result of a significant event which could not have been reasonably prevented by, or was beyond the reasonable control of, the Preferred Proponent; and
- (4) the Preferred Proponent demonstrates to the Authority's satisfaction, acting reasonably, that the occurrence of such significant event would materially frustrate or render it impossible for the Preferred Proponent to perform its obligations under the Project Agreement for a continuous period of 180 days as if the Project Agreement was in force and effect.

10.6 COMMUNICATION REGARDING PROGRESS TO FINANCIAL CLOSE

Between selection as Preferred Proponent and Financial Close, the Preferred Proponent must communicate regularly with the Authority with respect to progress towards Financial Close and also keep the Authority fully apprised on any credit market issues or other circumstances that could lead to material changes in Base Rates and Credit Spreads.

10.7 CHANGED FUNDING ARRANGEMENTS

Without limiting the Authority's rights under this RFP, if at any time after selection of the Preferred Proponent the Proposal Net Present Cost exceeds the Affordability Ceiling, the Authority may request the Preferred Proponent to seek alternative funding arrangements, subject to the review and approval of the Authority; or the Authority may obtain additional or other funding; or the Authority and the Preferred Proponent may together seek any alternative funding arrangements (collectively, the "**Changed Funding Arrangements**"), and the parties may negotiate the Changed Funding Arrangements and any related matter.

10.8 SPREAD DECREASE ON CREDIT SPREAD HOLD FACILITIES

With respect to Credit Spread Hold Facilities, if the Preferred Proponent or any affiliate (the "**Affiliated Persons**") of the Preferred Proponent is able to secure financing for the Project on terms more favourable than the terms submitted at the Submission Time for Financial Submissions, the resulting gain will accrue 50% to the Preferred Proponent and 50% to the Authority. The mechanism and process to be used to calculate and apportion such gain will be substantially similar to that used to calculate a Refinancing Gain under the Project Agreement.

10.9 PARTIAL COMPENSATION FOR PARTICIPATION IN THIS RFP

Upon execution of the Project Agreement, the Authority will pay \$500,000 (inclusive of any taxes payable) to each unsuccessful Proponent that:

- (a) complied with the Mandatory Requirements;
- (b) submitted a bona fide and responsive Technical Submission and Financial Submission;
- (c) has not withdrawn from the Competitive Selection Process or been disqualified by the Authority in accordance with the terms of this RFP; and
- (d) provides to the Authority written acknowledgment of:
 - (1) the disclaimers, limitations and waivers of liability and claims contained in this RFP, including Section 12.12; and
 - (2) the grant of Intellectual Property Rights to the Authority and waiver of moral rights pursuant to Section 8.9.

If the Authority exercises its right under Section 12.1 to terminate the RFP process prior to entering into the Project Agreement with a Proponent, the Authority will pay to each Proponent that satisfies the requirements (to the extent applicable) set out in (a) – (d) the lesser of:

- (a) \$1,000,000 (inclusive of any GST payable); and
- (b) the substantiated out-of-pocket costs reasonably incurred by the Proponent in preparing its Proposal,

provided that if the Authority exercises such rights after the selection of a Preferred Proponent, the Preferred Proponent must have delivered the Preferred Proponent Security Deposit in accordance with Section 10.3 to be entitled to receive any such payment.

In determining whether to make available the partial compensation described in this Section 10.9, the Authority considered the potential value of obtaining the licence to the Authority of rights to the Intellectual Property Rights and the waiver of moral rights pursuant to Section 8.9. Accordingly, the Authority may, in its discretion, offer to pay up to \$500,000 (inclusive of any taxes payable) to a Proponent that is not otherwise entitled to payment under this Section 10.9 on conditions established by the Authority in its discretion. The conditions may include the Authority reviewing the Intellectual Property Rights (such as for a Proposal that was returned) and being satisfied with the value of such rights and the Proponent entering into an agreement with the Authority granting licence rights to the Authority. Such offer and resulting arrangements will not be governed by this RFP.

10.10 DEBRIEFS

The Authority will, following Financial Close, upon request from a Proponent within forty (40) days of Financial Close, conduct a debriefing for that Proponent.

11 CONFLICT OF INTEREST AND RELATIONSHIP DISCLOSURE

11.1 GENERAL RESERVATION OF RIGHTS

The Authority reserves the right to disqualify any Proponent that in the Authority's opinion has a conflict of interest or an unfair advantage (including access to any confidential information not available to all Proponents), whether real, perceived, existing now or likely to arise in the future, or may permit the Proponent to continue and impose such conditions as the Authority may consider to be in the public interest or otherwise required by the Authority.

11.2 RELATIONSHIP DISCLOSURE

Each Proponent, including each member of the Proponent Team, should fully disclose all relationships they may have with the Authority, any Restricted Party, or any other person providing advice or services to the Authority with respect to the Project or any other matter that gives rise, or might give rise, to a conflict of interest or an unfair advantage:

- (a) by submission of completed Relationship Disclosure Forms with its Proposal; and
- (b) at any time during the Competitive Selection Process by written notice addressed to the Contact Person promptly after becoming aware of any such relationship.

At the time of such disclosure, the Proponent will include sufficient information and documentation to demonstrate that appropriate measures have been, or will be, implemented to mitigate, minimize or eliminate the actual, perceived or potential conflict of interest or unfair advantage, as applicable. The Proponent will provide such additional information and documentation and implement such additional measures as the Authority may require in its discretion in connection with the Authority's consideration of the disclosed relationship and proposed measures.

11.3 USE OR INCLUSION OF RESTRICTED PARTIES

The Authority may, in its discretion, disqualify a Proponent, or may permit a Proponent to continue and impose such conditions as the Authority may consider to be in the public interest or otherwise required by the Authority, if the Proponent is a Restricted Party, or if the Proponent uses a Restricted Party:

- (a) to advise or otherwise assist the Proponent respecting the Proponent's participation in the Competitive Selection Process; or
- (b) as a Proponent Team member or as an employee, advisor or consultant to the Proponent or a Proponent Team member.

Each Proponent is responsible to ensure that neither the Proponent nor any Proponent Team member

uses or seeks advice or assistance from any Restricted Party, or includes any Restricted Party in the Proponent Team.

11.4 CURRENT RESTRICTED PARTIES

At this RFP stage, and without limiting the definition of Restricted Parties, the Authority has identified the following persons as Restricted Parties:

- All current and past consultants and their sub-consultants, including:
 - AME Consulting Group Ltd.
 - Applied Engineering Solutions Ltd.(AES)
 - Broughton Law Corporation (COI Adjudicator)
 - Callison
 - Cannon Design
 - Compro Management Ltd. (Diana Robinson)
 - DYS Architecture
 - Ernst & Young LLP (Business Advisor)
 - Fasken Martineau DuMoulin LLP (Legal Advisor)
 - GENIVAR
 - Hiller and Associates Consulting Inc. (Walter Hiller)
 - Hughes Condon Marler Architects (HCMA)
 - Joan Wellman and Associates
 - Kirk and Co Consulting Ltd.
 - Lean Health Care Transitions (Pamela McEhleran)
 - Mantas Consulting Services Inc. (Satnam Sekhon)
 - Miller Thomson LLP (Fairness Advisor)
 - Resource Planning Group (RPG)
 - R.F. Binnie and Associates
 - Strategic Health Resources (SHR)
 - SSA Quantity Surveyors Ltd.

- TEEMA Solutions Group (Karla Swan)
 - Trost Consulting (Jennifer Trost)
 - Western Management Consultants (Jeannie Wexler);
 - Zeidler Partnership Architects; and
- The Authority and Partnerships BC, including their former and current employees who fall within the definition of Restricted Party.

This is not an exhaustive list of Restricted Parties. Additional persons, firms or organizations may be added to, or deleted from, the list during any stage of the Competitive Selection Process through an Addendum.

11.5 CONFLICT OF INTEREST ADJUDICATOR

The Authority has appointed a Conflict of Interest Adjudicator (the “**COI Adjudicator**”) to provide decisions on conflicts of interest or unfair advantage issues, including whether any person is a Restricted Party. The Authority may, at its discretion, refer matters to the COI Adjudicator.

11.6 REQUEST FOR ADVANCE DECISION

A Proponent or a prospective member or advisor of a Proponent who has any concerns regarding whether a current or prospective employee, advisor or member of that Proponent is, or may be, a Restricted Party, or has a concern about any conflict or unfair advantage it may have, is encouraged to request an advance decision by submitting to the Contact Person, not less than 10 Business Days prior to the Submission Time for Technical Submissions, by email, the following information:

- (a) names and contact information of the Proponent and the person for which the advance opinion is requested;
- (b) a description of the relationship that raises the possibility or perception of a conflict of interest or unfair advantage;
- (c) a description of the steps taken to date, and future steps proposed to be taken, to mitigate the conflict of interest or unfair advantage, including the effect of confidential information; and
- (d) copies of any relevant documentation.

The Authority may make an advance decision or may refer the request for an advance decision to the COI Adjudicator. If the Authority refers the request to the COI Adjudicator, the Authority may make its own submission to the COI Adjudicator.

If a Proponent or prospective team member or advisor becomes a Restricted Party, it may be listed in an

Addendum or in subsequent Competitive Selection Process documents as a Restricted Party.

11.7 THE AUTHORITY MAY REQUEST ADVANCE DECISIONS

The Authority may also independently make advance decisions, or may seek an advance decision from the COI Adjudicator, where the Authority identifies a potential conflict, unfair advantage, or a person who may be a Restricted Party. The Authority will, if it seeks an advance decision from the COI Adjudicator, provide the COI Adjudicator with relevant information in its possession. If the Authority seeks an advance decision from the COI Adjudicator, the Authority will give notice to the Proponent, and may give notice to the possible Restricted Party so that it may make its own response to the COI Adjudicator.

The onus is on the Proponent to clear any potential conflict, unfair advantage, or Restricted Party, or to establish any conditions for continued participation, and the Authority may require that the Proponent make an application under Section 11.6.

11.8 DECISIONS FINAL AND BINDING

The decision of the Authority or the COI Adjudicator, as applicable, is final and binding on the persons requesting the ruling and all other parties including Proponents, Proponent Team members and the Authority. The Authority or the COI Adjudicator, as applicable, has discretion to establish the relevant processes from time to time, including any circumstances in which a decision may be amended or supplemented.

The Authority may provide any decision by the Authority or the COI Adjudicator regarding conflicts of interest to all Proponents if the Authority, in its discretion, determines that the decision is of general application.

11.9 SHARED USE

A Shared Use Person is a person identified by the Authority as eligible to do work for more than one Proponent, including a person who has unique or specialized information or skills such that the Authority considers in its discretion their availability to all Proponents to be desirable in the interests of the Competitive Selection Process. Any Shared Use Person will be required to agree not to enter into exclusive arrangements with any Proponent.

As of the date of this RFP, the following Shared Use Persons have been identified:

- ACML Management Western Ltd. (“**ACML**”) - ACML currently provides facility management services on the existing BC Children's Hospital and BC Women's Hospital and Health Centre campus.

The Authority may require ACML to demonstrate that its participation has met the requirements of the Competitive Selection Process including the RFQ and RFP. The Competitive Selection Process includes provision for a Fairness Advisor and Conflict of Interest Adjudicator. The Authority may seek advice and rulings from those persons as to the proposed arrangements regarding ACML as a Shared Use Person. It is possible that other arrangements may be required.

Identification of a Shared Use Person does not indicate whether the Shared Use Person is qualified for the work or services to be performed or that the Shared Use Person and Proponent would be favourably evaluated under this RFP.

11.10 EXCLUSIVITY

Unless permitted by the Authority in its discretion or permitted as a Shared Use Person, each Proponent will ensure that no member of its Proponent Team, or any Affiliated Person of any member of its Proponent Team, participates as a member of any other Proponent Team.

If a Proponent contravenes the foregoing, the Authority reserves the right to disqualify the Proponent or may permit the Proponent to continue and impose such conditions as may be required by the Authority. Each Proponent is responsible, and bears the onus, to ensure that the Proponent, its Proponent Team members and their respective Affiliated Persons do not contravene the foregoing.

A Proponent or a prospective Proponent Team member who has any concerns regarding whether participation does or will contravene the foregoing is encouraged to request an advance decision in accordance with this Section through the following process:

- (a) to request an advance decision on matters related to exclusivity, the Proponent or prospective Proponent Team member should submit to the Contact Person, not less than 10 Business Days prior to the Submission Time for Technical Submissions by email, the following information:
 - (1) names and contact information of the Proponent or prospective Proponent Team member making the disclosure;
 - (2) a description of the relationship that raises the possibility of non-exclusivity;
 - (3) a description of the steps taken to date, and future steps proposed to be taken, to mitigate any material adverse or potential material adverse effect of the non-exclusivity on the competitiveness or integrity of the Competitive Selection Process; and
 - (4) copies of any relevant documentation.

The Authority may require additional information or documentation to demonstrate to the satisfaction of the Authority in its discretion that no such non-exclusivity exists or, if it does, that measures satisfactory to the Authority in its discretion have been or will be implemented to eliminate or mitigate any risk to the

competitiveness or integrity of the Competitive Selection Process.

11.10.1 Exclusivity – the Authority May Request Advance Decisions

The Authority may also independently make advance decisions, or may seek an advance decision from the COI Adjudicator, where the Authority identifies a matter related to exclusivity. The Authority will, if it seeks an advance decision from the COI Adjudicator, provide the COI Adjudicator with relevant information in its possession. If the Authority seeks an advance decision from the COI Adjudicator, the Authority will give notice to the Proponent so that it may make its own response to the COI Adjudicator.

The onus is on the Proponent to clear any matter related to exclusivity or to establish any conditions for continued participation, and the Authority may require that the Proponent make an application under Section 11.10.

11.10.2 Exclusivity – Decisions Final and Binding

The decision of the Authority or the COI Adjudicator, as applicable, is final and binding on the persons requesting the ruling and all other parties including Proponents, Proponent Team members and the Authority. The Authority or the COI Adjudicator, as applicable, has discretion to establish the relevant processes from time to time, including any circumstances in which a decision may be amended or supplemented.

The Authority may provide any decision by the Authority or the COI Adjudicator regarding matters related to exclusivity to all Proponents if the Authority, in its discretion, determines that the decision is of general application.

12 RFP TERMS AND CONDITIONS

12.1 NO OBLIGATION TO PROCEED

This RFP does not commit the Authority to select a Preferred Proponent or enter into a Project Agreement, and the Authority reserves the complete right to at any time reject all Proposals, and to terminate this RFP and the Competitive Selection Process and proceed with the Project in some other manner.

12.2 NO CONTRACT

Other than to the extent provided in the Participation Agreement, this RFP is not a contract between the Authority and any Proponent, nor is this RFP an offer or an agreement to purchase work, goods or services. No contract of any kind for work, goods or services whatsoever is formed under, or arises from this RFP, or as a result of, or in connection with, the submission of a Proposal, unless the Authority and the Preferred Proponent execute and deliver the Project Agreement, and then only to the extent expressly set out in the Project Agreement.

12.3 FREEDOM OF INFORMATION AND PROTECTION OF PRIVACY ACT

All documents and other records in the custody of, or under the control of, the Authority are subject to the Freedom of Information and Protection of Privacy Act ("FOIPPA") and other applicable legislation.

By submitting a Proposal, the Proponent represents and warrants to the Authority that the Proponent has complied with applicable Laws, including by obtaining from each person any required consents and authorizations to the collection of information relating to such individual and to the submission of such information to the Authority and the use, distribution and disclosure of such information as part of the Proposal for the purposes of, or in connection with, this RFP and the Competitive Selection Process.

12.4 COST OF PREPARING THE PROPOSAL

Subject to Section 10.9, each Proponent is solely responsible for all costs it incurs in the preparation of its Proposal, including all costs of providing information requested by the Authority, attending meetings and conducting due diligence.

12.5 CONFIDENTIALITY OF INFORMATION

All information pertaining to the Project received by any Proponent or Proponent Team member through participation in this RFP is confidential and may not be disclosed without written authorization from the Contact Person, and in no event will a Proponent discuss the Project with any member of the public or the media without the prior written approval of the Authority. Except as expressly stated in this RFP, and

subject to FOIPPA or other applicable legislation, all documents and other records submitted in response to this RFP will be considered confidential.

The Authority has engaged Partnerships BC. Partnerships BC has been and continues to be involved in other projects, and the Owner may receive information in respect of other projects which may be relevant to the Project. Subject to the terms of the Request for Proposals including limitations on "Commercial in Confidence" information under Section 2.3 and Section 8.6 the Authority may in its discretion disclose information that is available from this Project to Partnerships BC and other projects and may obtain information from other projects.

12.6 RESERVATION OF RIGHTS

The Authority reserves the right, in its discretion, to:

- (a) amend the scope of the Project and/or modify, cancel or suspend the Competitive Selection Process at any time for any reason;
- (b) accept or reject any Proposal based on the Authority's evaluation of the Proposals in accordance with Appendix A, and in particular the Authority is not obliged to select the Proposal with the lowest Proposal Net Present Cost;
- (c) reject a Proposal that fails to meet the Mandatory Requirements;
- (d) waive a defect, irregularity, non-conformity or non-compliance in or with respect to a Proposal or failure to comply with the requirements of this RFP except for Mandatory Requirements (but subject to the Authority's right with respect to the Affordability Ceiling requirement as set out in Section 9.1), and accept that Proposal even if such a defect, irregularity, non-conformity or non-compliance or failure to comply with the requirements of this RFP would otherwise render the Proposal null and void;
- (e) reject, disqualify or not accept any or all Proposals without any obligation, compensation or reimbursement to any Proponent or any of its team members subject to any payment required pursuant to Section 10.9;
- (f) re-advertise for new Proposals to this or a modified RFP, call for quotes, proposals or tenders, or enter into negotiations for this Project or for work of a similar nature;
- (g) make any changes to the terms of the business opportunity described in this RFP;
- (h) negotiate any aspects of a Preferred Proponent's Proposal; and
- (i) amend, from time to time, any date, time period or deadline provided in this RFP, upon written notice to all Proponents.

12.7 NO COLLUSION

Proponents and Proponent Team members, their employees and representatives involved with the Proposal, including Key Individuals, will not discuss or communicate, directly or indirectly, with any other Proponent or any director, officer, employee, consultant, advisor, agent or representative of any other Proponent (including any Proponent Team member or Key Individual of such other Proponent) regarding the preparation, content or representation of their Proposals.

By submitting a Proposal, a Proponent, on its own behalf and as authorized agent of each firm, corporation or individual member of the Proponent and Proponent Team, represents and confirms to the Authority, with the knowledge and intention that the Authority may rely on such representation and confirmation, that its Proposal has been prepared without collusion or fraud, and in fair competition with Proposals from other Proponents.

12.8 NO LOBBYING

Proponents, Proponent Team members, and their respective directors, officers, employees, consultants, agents, advisors and representatives will not engage in any form of political or other lobbying whatsoever in relation to the Project, this RFP, or the Competitive Selection Process, including for the purpose of influencing the outcome of the Competitive Selection Process. Further, no such person (other than as expressly contemplated by this RFP) will attempt to communicate in relation to the Project, this RFP, or the Competitive Selection Process, directly or indirectly, with any representative of the Authority, the Government of British Columbia (including any Minister or Deputy Minister, any member of the Executive Council, any Members of the Legislative Assembly, or any employee of the Ministry of Health), Partnerships BC, any Restricted Parties, or any director, officer, employee, agent, advisor, consultant or representative of any of the foregoing, as applicable, for any purpose whatsoever.

In the event of any lobbying or communication in contravention of this Section, the Authority, in its discretion, may at any time, but will not be required to, reject any and all Proposals submitted by that Proponent without further consideration and the Proponent will not be eligible for, or receive, the partial compensation as set out in Section 10.9.

12.9 OWNERSHIP OF PROPOSALS

All Proposals submitted to the Authority become the property of the Authority and will be received and held in confidence by the Authority, subject to the provisions of FOIPPA and this RFP.

12.10 DISCLOSURE AND TRANSPARENCY

The Authority is committed to an open and transparent procurement process. To assist the Authority in

meeting its commitment, Proponents will cooperate and extend all reasonable accommodation to this endeavour.

The Authority expects to publicly disclose the following information during this stage of the Competitive Selection Process:

- (a) the RFP;
- (b) the number of Proponents; and
- (c) the name of Proponents.

Following Financial Close, the Authority expects to publicly disclose:

- (a) the Fairness Advisor's report;
- (b) a Project Report; and
- (c) the final Project Agreement excluding those portions that may be redacted pursuant to the application of FOIPPA.

Each Proponent agrees that:

- (a) to ensure that all public information generated about the Project is fair and accurate and will not inadvertently or otherwise influence the RFP process, the disclosure of any public information generated in relation to the Project, including communications with the media and the public, must be coordinated with, and is subject to prior written approval of, the Authority;
- (b) it will notify the Authority of any and all requests for information or interviews received from the media; and
- (c) it will ensure that all of the Proponent Team members and others associated with the Proponent comply with the requirements of this RFP.

12.11 FAIRNESS ADVISOR

The Authority has appointed Jane Shackell, Q.C. (the "**Fairness Advisor**") to monitor the Competitive Selection Process. The Fairness Advisor will provide a written report to the Authority that the Authority will make public.

The Fairness Advisor will be:

- (a) provided with full access to all documents, meetings and information related to the evaluation processes under this RFP that the Fairness Advisor, in its discretion, decides is required; and
- (b) kept fully informed by the Authority of all documents and activities associated with this RFP.

Proponents may contact the Fairness Advisor directly with regard to concerns about the fairness of the Competitive Selection Process.

12.12 LIMITATION OF DAMAGES

Each Proponent on its own behalf and on behalf of the Proponent Team and any member of a Proponent Team:

- (a) agrees not to bring any Claim against the Authority or any of its employees, advisors or representatives for damages in excess of the amount equivalent to the reasonable costs incurred by the Proponent in preparing its Proposal for any matter in respect of this RFP or Competitive Selection Process, including:
 - (1) if the Authority accepts a non-compliant proposal or otherwise breaches, or fundamentally breaches, the terms of this RFP or the Competitive Selection Process; or
 - (2) if the Project or Competitive Selection Process is modified, suspended or cancelled for any reason (including modification of the scope of the Project or modification of this RFP or both) or the Authority exercises any rights under this RFP; and
- (b) waives any and all Claims against the Authority or any of its employees, advisors or representatives for loss of anticipated profits or loss of opportunity if no agreement is made between the Authority and the Proponent for any reason, including:
 - (1) if the Authority accepts a non-compliant proposal or otherwise breaches or fundamentally breaches the terms of this RFP or the Competitive Selection Process; or
 - (2) if the Project or Competitive Selection Process is modified, suspended or cancelled for any reason (including modification of the scope of the Project or modification of this RFP or both) or the Authority exercises any rights under this RFP.

This Section does not limit the Authority's obligation to make payment under Section 10.9, but in no event will the Authority's liability exceed the amount calculated pursuant to Section 10.9.

12.13 LEGAL COUNSEL

Fasken Martineau DuMoulin LLP is a Restricted Party. By submitting a Proposal, the Proponent expressly consents to Fasken Martineau DuMoulin LLP continuing to represent the Authority for all matters in relation to this RFP and the Project, including any matter that is adverse to the Proponent, despite any information of the Proponent and any solicitor-client relationship that the Proponent may have had, or may have, with Fasken Martineau DuMoulin LLP in relation to matters other than this RFP and the Project. This Section is not intended to waive any of the Proponent's rights of confidentiality or solicitor-

client privilege. The Authority reserves the right at any time to waive any provision of this Section.

13 INTERPRETATION

13.1 DEFINITIONS

In this RFP:

Capitalized terms in this RFP that are not defined in this Section have the meaning given in the Project Agreement.

“Addenda” or **“Addendum”** means an addendum to this RFP issued by the Contact Person as described in Section 8.8.

“Adjustment Credit Facilities” means Senior Financing Agreement and any reinvestment product associated with the unused portion of a Senior Financing Agreement proposed to be adopted by a Proponent. It excludes Junior Credit Facilities, partner loan, short-term cash on deposit or any other investment product. The term “unused portion” of a Senior Financing Agreement specifically refers to a funding arrangement where bond proceeds are raised at financial close. The “unused portion” refers to those funds that are drawn, but not deployed.

“Advance Interest Rate Submission” and **“AIRS”** has the meaning set out in Section 7.4.1 of this RFP.

“Affiliated Persons”, or affiliated persons, or persons affiliated with each other, are:

- (a) a corporation and
 - (1) a person by whom the corporation is controlled,
 - (2) each member of an affiliated group of persons by which the corporation is controlled, and
 - (3) a spouse or common-law partner of a person described in subparagraph (1) or (2);
- (b) two corporations, if
 - (1) each corporation is controlled by a person, and the person by whom one corporation is controlled is affiliated with the person by whom the other corporation is controlled,
 - (2) one corporation is controlled by a person, the other corporation is controlled by a group of persons, and each member of that group is affiliated with that person, or
 - (3) each corporation is controlled by a group of persons, and each member of each group is affiliated with at least one member of the other group;
- (c) a corporation and a partnership, if the corporation is controlled by a particular group of persons each member of which is affiliated with at least one member of a majority-interest group of partners of the partnership, and each member of that majority-interest group is affiliated with at

least one member of the particular group;

- (d) a partnership and a majority-interest partner of the partnership;
- (e) two partnerships, if
 - (1) the same person is a majority-interest partner of both partnerships,
 - (2) a majority-interest partner of one partnership is affiliated with each member of a majority-interest group of partners of the other partnership, or
 - (3) each member of a majority-interest group of partners of each partnership is affiliated with at least one member of a majority-interest group of partners of the other partnership;
- (f) a person and a trust, if the person
 - (1) is a majority-interest beneficiary of the trust, or
 - (2) would, if this subsection were read without reference to this paragraph, be affiliated with a majority-interest beneficiary of the trust; and
- (g) two trusts, if a contributor to one of the trusts is affiliated with a contributor to the other trust and
 - (1) a majority-interest beneficiary of one of the trusts is affiliated with a majority-interest beneficiary of the other trust,
 - (2) a majority-interest beneficiary of one of the trusts is affiliated with each member of a majority-interest group of beneficiaries of the other trust, or
 - (3) each member of a majority-interest group of beneficiaries of each of the trusts is affiliated with at least one member of a majority-interest group of beneficiaries of the other trust.

"Affordability Ceiling" has the meaning set out in Section 6.1.

"Affordability Model" has the meaning set out in Section 6.2.

"Affordability Requirements" means the mandatory Affordability Ceiling and the mandatory Capital Cost Ceiling.

"Authority" means CWHC and PHSA, on behalf of CWHC.

"Authority Funding" means payments from the Authority to Project Co during the construction period pursuant to Schedule 8 [Payments] of the Project Agreement.

"Authority Representatives" has the meaning set out in Section 2.3.

"Base Rate" means the base interest rate for any proposed senior debt facility as shown in the Proponent's Financial Model.

"Base Rate Set Protocol" has the meaning set out in Appendix B, Section 4 [Submission Requirements for Advance Interest Rate Submission].

"Benchmarks" has the meaning set out in Section 7.4 of this RFP.

"Business Day(s)" means a standard day for conducting business, excluding government holidays and weekends.

"Capital Cost Ceiling" has the meaning set out in Section 5 of this RFP.

"Changed Funding Arrangements" has the meaning set out in Section 10.7.

"City" means the City of Vancouver, B.C.

"Claim" means any claim, demand, suit, action, or cause of action, whether arising in contract, tort or otherwise, and all costs and expenses relating thereto.

"CM Renovation" has the meaning set out in Section 5.

"Collaborative Meetings" has the meaning set out in Section 2.3.

"Competitive Selection Process" means the overall process for the selection of a Preferred Proponent for the Project including, but not limited to, this RFP stage.

"Conflict of Interest Adjudicator" or **"COI Adjudicator"** means the person described in Section 11.5.

"Construction Lead" means the individual responsible for leading the construction of the Project.

"Construction Management Agreement" has the meaning set out in Section 5.

"Construction Management Services" has the meaning set out in Section 1.3 of Appendix L.

"Construction Management Services Submission" has the meaning set out in Appendix B.

"Construction Manager" is the constructor who will provide the construction management services.

"Construction Related Payments" has the meaning set out in Schedule 1 Definitions and Interpretation of the Project Agreement.

"Contact Person" means the person identified as such in the Summary of Key Information, or such other person as may be appointed by the Authority for that purpose.

"Credit Spread" means for any debt facility the rate of interest applicable to the amount of such debt facility as shown in the Financial Model minus the applicable Base Rate.

“Credit Spread Hold Facilities” has the meaning set out in Section 7.3.

“Credit Spread Refresh Lock-in Date” has the meaning set out in Section 7.4.3 of this RFP.

“Credit Spread Refresh Protocol” has the meaning set out in Appendix B, Section 4 [Submission Requirements for Advance Interest Rate Submission].

“CWHC” means Children's & Women's Health Centre of British Columbia Branch.

“Data Room” has the meaning set out in Section 2.5.

“Design and Construction Representative” has the meaning set out in Section 2.1 of Schedule 2 [Design and Construction Protocols].

“Design-Builder” of a Proponent means an individual, corporation, joint venture, partnership or other legal entity who will have the direct responsibility to design and build the Project, as identified in the Respondent's Response and as may be changed pursuant to this RFP.

“Design Firm” means the firm engaged by the Design-Builder to design the Project.

“Design Lead” means the individual employed or engaged by the Design-Builder's Design Firm who is responsible for leading the design of the Project.

“Design-Builder's Project Lead” means the individual responsible for leading the Design-Builder during the Project.

“District Heating Service” means the hot water heating service generated at the central plant and distributed via district heating supply and return water pipes to energy transfer stations in the Facility for space heating and domestic hot water heating in the building.

“Electrical Lead” means the individual responsible for leading the electrical aspects of the Project.

“Enquiry” has the meaning set out in Section 8.6.

“Equipment Lead” means the individual responsible for leading the Equipment procurement for the Project.

“Equity Provider” of a Proponent means an individual, corporation, joint venture, partnership or other legal entity who will have an ownership or equity interest in the Project, as identified in the Proponent's RFQ response and as may be changed pursuant to the RFQ or this RFP.

“Facility” means the proposed new building referred to as the Acute Care Centre and related structures, utility connections, landscaping and other improvements to be constructed pursuant to the Project Agreement.

"Fairness Advisor" has the meaning set out in Section 12.11.

"Final AIRS" has the meaning set out in Appendix M of this RFP.

"Final AIRS Submission Time" has the meaning set out in Appendix M of this RFP.

"Final Draft Project Agreement" has the meaning set out in Section 2.4.

"Financial Close" means the time when the Project Agreement and all financing and other agreements related to the Project have been executed and delivered and all conditions to the effectiveness of the Project Agreement and Project financing agreements have been satisfied.

"Financial Model" has the meaning set out in Section 4.6 of Appendix B.

"Financial Submission" has the meaning set out in Appendix B.

"Financing Plan" has the meaning set out in Section 4.5.1 of Appendix B.

"Freedom of Information and Protection of Privacy Act" or **"FOIPPA"** has the meaning set out in Section 12.3.

"GST" at any given time means the tax imposed at that time pursuant to Section IX of the *Excise Tax Act*.

"Guarantor" means a related entity providing financial and/or performance support to a Proponent or Equity Provider by way of a guarantee or a commitment to provide equity or dedicated credit facilities to support the participation by the Proponent or Equity Provider in the Project.

"Indicative Design" has the meaning set out in Schedule 3 [Design and Construction Specifications].

"Information Management/Information Technology Lead" means the individual responsible for leading the information management and information technology aspects of the Project.

"Initial AIRS" has the meaning set out in Appendix M of this RFP.

"Initial AIRS Submission Time" has the meaning set out in Appendix M of this RFP.

"Initial Draft Project Agreement" means the draft Project Agreement labelled "Initial Draft Project Agreement" and posted in the Data Room.

"Intellectual Property Rights" has the meaning set out in Section 8.9.

"Interim AIRS" has the meaning set out in Appendix M of this RFP.

"Interim AIRS Submission Time" has the meaning set out in Appendix M of this RFP.

"Interim Financial Review Submission" has the meaning set out in Section 2.6 of this RFP.

"Invitation to Provide a Financial Submission" has the meaning set out in Section 9.2 of this RFP.

"Junior Credit Facilities" means any credit facility provided to Project Co by an Affiliate of Project Co.

"Key Individuals" of a Proponent means the specific individuals, exclusive to the Proponent, filling the following roles (or equivalent) in the Proponent's Proposal. Key Individuals may fill multiple roles provided they have the qualifications and experience for all the roles. A Key Individual role may only be filled by one individual:

- Project Co's Lead;
- Design Builder's Project Lead;
- Design Lead;
- Construction Lead;
- Service Provider Lead;
- Equipment Lead;
- Information Management/Information Technology Lead;
- Structural Lead;
- Mechanical Lead;
- Electrical Lead;
- Design and Construction Representative; and
- Project Co's Operating Period Representative.

"Mandatory Requirements" means the Proposal Requirements described in Section 9.1.

"Material Non-Compliance" has the meaning set out in Section 9.2.

"Mechanical Lead" means the individual responsible for leading the mechanical aspects of the Project.

"Nominated Firm" has the meaning set out in Section 4. **"Notice of Continued Status"** has the meaning set out in Section 4.

"Operating Period Representative" has the meaning set out in Section 2.1 of Schedule 4 [Services Protocols and Specifications].

"Participation Agreement" has the meaning set out in Section 7.1.

"Partnerships BC" means Partnerships British Columbia Inc.

"Performance Specifications" means the specifications for the design, construction and maintenance of the Facility as set out in the Project Agreement, including Schedule 3 [Design and Construction Specifications] and Schedule 4 [Services Protocols and Specifications].

"PHSA" means Provincial Health Services Authority.

"Post-Service Commencement Construction" has the meaning set out in Section 4.10 of Schedule 2 [Design and Construction Protocols]. **"Preferred Proponent"** means the Proponent selected pursuant to this RFP to enter into negotiations with the Authority for a Project Agreement.

"Preferred Proponent Security Deposit" means an irrevocable letter of credit in the amount of \$3.5 million in the form set out in Appendix H or in such other form acceptable to the Authority in its discretion.

"Pricing Forms" means the forms set out in Appendix B.

"Project" means the design, construction, financing, commissioning and maintenance and other specified services of and for the Facility and all other works ancillary to the Facility.

"Project Agreement" has the meaning set out in Section 1.1.

"Project Co" means the entity that enters into the Project Agreement with the Authority and leads the Project team through the term of the Project Agreement.

"Project Co Lead" means the individual responsible for leading Project Co to enter into the Project Agreement with the Authority and through the term of the Project Agreement.

"Proponent" means one of the consortia identified in Section 1.2.

"Proponent Team" means a Proponent Team Lead and its Design-Builder, its Design Firm, its Service Provider, its Equity Providers, its Guarantor(s), and its Key Individuals as may be changed pursuant to this RFP.

"Proponent Team Lead" means the entity responsible for leading the Proponent Team:

- throughout the Competitive Selection Process for the Project;
- entering into the Project Agreement; and
- throughout the implementation of the Project Agreement.

"Proposal" means a proposal submitted in response to this RFP.

"Proposal Net Present Cost" means the net present value of the Service Payments that would be payable under the Project Agreement plus the net present value of the notional Authority Funding loan

repayment, as calculated using the Affordability Model.

"Proposal Requirements" means the requirements described in Appendix B.

"Proposal Total Capital Cost" means the sum of the nominal total capital costs calculated using Form A5 in Appendix B.

"Proposal Validity Period" has the meaning set out in Section 8.13.

"Reinvestment Base Rate Benchmark" has the meaning set out in Section 7.4 of this RFP.

"Relationship Disclosure Form" means a form substantially as set out in Appendix D or as otherwise acceptable to the Authority.

"Request for Proposals" or **"RFP"** means this request for proposals.

"Request for Qualifications" or **"RFQ"** has the meaning set out in Section 1.2.

"Restricted Party" means those persons (including their former and current employees) who had, or currently have, participation or involvement in the Competitive Selection Process or the design, planning or implementation of the Project, and who may provide a material unfair advantage or confidential information to any Proponent that is not, or would not reasonably be expected to be, available to other Proponents.

"Scope Ladder" has the meaning set out in Section 6.4.

"Senior Credit Facility" means the senior credit facilities and any other credit facilities provided for in Senior Financing Agreements.

"Senior Debt Base Rate Benchmark" has the meaning set out in Section 7.4 of this RFP.

"Senior Debt Credit Spread Benchmark" has the meaning set out in Appendix M of this RFP.

"Senior Debt Credit Spread Refresh Facility" has the meaning set out in Section 7.3 of this RFP.

"Service Commencement" has the meaning set out in Schedule 1 [Definitions and Interpretation] of the Project Agreement.

"Service Payments" has the meaning set out in Schedule 1 [Definitions and Interpretation] of the Project Agreement.

"Service Provider" means the individuals, corporations, other entities or the underlying legal entities that make up a legal structure and who have the direct responsibility to provide maintenance and life cycle services as set out in the Project Agreement.

“Service Provider Lead” means the individual responsible for leading the service provider team during the design and construction phase of the Project, but is not required to lead the service provider team in respect of housekeeping services.

“Shared Use Person” has the meaning set out in Section 11.9.

“Structural Lead” means the individual responsible for leading the structural aspects of the Project.

“Submission Location” means the submission location identified as such in the Summary of Key Information.

“Submission Time for Advance Interest Rate Submission” means the date and time identified as such in the Summary of Key Information.

“Submission Time for Construction Management Services Submissions” means the time indicated as such in the Summary of Key Information.

“Submission Time for Financial Submissions” means the date and time identified as such in the Summary of Key Information.

“Submission Time for Interim Financial Review Submission” means the date and time identified as such in the Summary of Key Information.

“Submission Time for Technical Submissions” means the date and time identified as such in the Summary of Key Information.

“Swapped Senior Debt Base Rate Benchmark” has the meaning set out in Section 7.4 of this RFP.

“Technical Submission” has the meaning set out in Appendix B.

“Third Party Intellectual Property Rights” means all Intellectual Property Rights of any person which is not a member of, or a related party to, a member of the Proponent Team.

“Total Facility Development and Capital Costs” of a Proposal means the amount described as such in, and calculated in accordance with, Pricing Form A6 (Total Facility Development and Capital Cost).

13.2 INTERPRETATION

In this RFP:

- (a) any action, decision, determination, consent, approval or any other thing to be performed, made, or exercised by or on behalf of the Authority, including the exercise of “discretion” or words of like effect, unless the context requires it, is at the sole, absolute and unfettered discretion of the

Authority;

- (b) the use of headings is for convenience only and headings are not to be used in the interpretation of this RFP;
- (c) a reference to a Section or Appendix, unless otherwise indicated, is a reference to a Section of, or Appendix to, this RFP;
- (d) words imputing any gender include all genders, as the context requires, and words in the singular include the plural and vice versa;
- (e) the word "including" when used in this RFP is not to be read as limiting;
- (f) a reference to a "person" includes a reference to an individual, legal personal representative, corporation, body corporate, firm, partnership, trust, trustee, syndicate, joint venture, limited liability company, association, unincorporated organization, union or government authority; and
- (g) each Appendix attached to this RFP is an integral part of this RFP as if set out at length in the body of this RFP.

APPENDIX A EVALUATION OF PROPOSALS

Provided as a separate document.

APPENDIX B PROPOSAL REQUIREMENTS

Provided as a separate document.

APPENDIX C PROPOSAL DECLARATION FORM

This Proposal Declaration must be executed by the Proponent. By executing this Proposal Declaration, the Proponent agrees to the provisions of the RFP and this Proposal Declaration. Capitalized terms are defined in Section 13.1 of this RFP.

[RFP Proponent's Letterhead]

To: [Insert Client and Address]

Attention: [Insert Contact Person]

In consideration of the Authority's agreement to consider our Proposal in accordance with the terms of the RFP, the Proponent hereby agrees, confirms and acknowledges on its own behalf and on behalf of each member of the Proponent Team, to the extent applicable to such Proponent Team member and within the reasonable knowledge of such Proponent Team member, that:

1. Proposal

- (a) this Proposal Declaration Form has been duly authorized and validly executed by the Proponent;
- (b) the Proponent is bound by all statements and representations in its Proposal;
- (c) its Proposal strictly conforms with the RFP and that any failure to strictly conform with the RFP may, in the discretion of the Authority, be cause for rejection of its Proposal;
- (d) its Proposal is made without collusion or fraud; and
- (e) the Authority reserves the right to verify information in its Proposal and conduct any background investigations including criminal record investigations, verification of the Proposal, credit enquiries, litigation searches, bankruptcy registrations and other investigations on all or any of the Proponent Team members, and by submitting a Proposal, the Proponent and each Proponent Team member agrees that they consent to the conduct of all or any of those investigations by the Authority.

2. Acknowledgements with Respect to the RFP

- (a) the Proponent and each Proponent Team member has received, read, examined and understood the entire RFP including all of the terms and conditions, all documents listed in the RFP "Table of Contents", and any and all Addenda;

- (b) the Proponent has provided a Proposal that does not exceed the Affordability Ceiling as defined in the RFP;
- (c) the Proponent and each Proponent Team member agrees to be bound by the entire RFP including all of the terms and conditions, all documents listed in the RFP Table of Contents, and any and all Addenda;
- (d) the Proponent's representative identified below is fully authorized to represent the Proponent and each Proponent Team member in any and all matters related to its Proposal, including but not limited to providing clarifications and additional information that may be requested in association with the RFP;
- (e) the Proponent has disclosed all relevant relationships of the Proponent and each Proponent Team member, in accordance with the instructions and format outlined in the Relationship Disclosure Form; and
- (f) the Final Draft Project Agreement is in a form acceptable to the Proponent Team and the Senior Lenders (subject to the commitment letter or commitment letters submitted with the Financial Submission).

3. Consent of Proponent Team

- (a) the Proponent has obtained the express written consent and agreement of each member of the Proponent Team, as listed below, to all terms of this Proposal Declaration Form to the extent applicable to such Proponent Team member, and within the reasonable knowledge of such Proponent Team member.

4. The Proponent Team consists of:

Name	Address	Equity Provider or Key Individual

PROPONENT REPRESENTATIVE

Name

Name of Employer

Address

Email Address

Name of Authorized Signatory

Telephone

Signature

If the Proponent is a joint venture, consortium or special purpose entity – by each of its joint venture or consortium members, as applicable, as identified in the response to the RFQ as the respondent or the respondent team lead(s), or as otherwise acceptable to the Authority.

APPENDIX D RELATIONSHIP DISCLOSURE FORM

This form must be completed by the Proponent Team on its own behalf and on behalf of each member of the Proponent Team.

The Proponent declares on its own behalf and on behalf of each member of the Proponent Team that:

- (c) this declaration is made to the best of the knowledge of the Proponent and, with respect to relationships of each member of the Proponent Team, to the best of the knowledge of that member;
- (d) the Proponent and the members of the Proponent Team have reviewed the definition of Restricted Parties and the non-exhaustive list of Restricted Parties;
- (e) the following is a full disclosure of all known relationships the Proponent and each member of the Proponent Team has, or has had, with:
 - (1) the Authority;
 - (2) any listed Restricted Party;
 - (3) any current employees, shareholders, directors or officers, as applicable, of the Authority or any listed Restricted Party;
 - (4) any former shareholders, directors or officers, as applicable, of the Authority or any listed Restricted Party, who ceased to hold such position within two calendar years prior to the Submission Time for Technical Submissions; and
 - (5) any other person who, on behalf of the Authority or a listed Restricted Party, has been involved in the Competitive Selection Process or the design, planning or implementation of the Project.

Name of Proponent Team Member	Name of Party with Relationship (e.g., list Authority, Restricted Party)	Details of the Nature of the Relationship with the listed Restricted Party/Person (e.g., Proponent Team Member was an advisor to the Restricted Party from 2005-2006)
<i>e.g. Firm Name Ltd.</i>	<i>Partnerships BC</i>	<i>Firm Name Ltd. is working with Partnerships BC on Project X.</i>
<i>e.g. John Smith</i>	<i>Authority Name</i>	<i>Employee from 19XX – 20XX</i>

(Each Proponent Team to submit one Relationship Disclosure Form. Add additional pages as required. Corporate disclosures only need to be provided once and not repeated for every individual of that company).

NAME OF PROPONENT:

Name of Firm – Proponent:

Address:

Email Address:

Telephone:

Name of Authorized Signatory for Proponent:

Signature:

If the Proponent is a joint venture, consortium or special purpose entity – by each of its joint venture or consortium members, as applicable, as identified in the response to the RFQ as the respondent or the respondent team lead(s), or as otherwise acceptable to the Authority.

APPENDIX E PROPONENT COMMENTS FORM

(Collaborative Meetings – s. 2.3(b))

BC Children's and BC Women's Redevelopment Project Phase 2

Section	Proposed Change (including detailed drafting)	Reasons for Proposed Change	Authority Response

APPENDIX F PARTICIPATION AGREEMENT

[Insert Month, Day Year]

BC Children's and BC Women's Redevelopment Project Office
100-4088 Cambie Street
Vancouver, BC V5Z 2X8

Attention: Vanessa Kwan, Contact Person

Dear Sirs/Mesdames:

Re: BC Children's and BC Women's Redevelopment Project Phase 2 – Participation Agreement in respect of the Request for Proposals issued by Children's & Women's Health Centre of British Columbia Branch ("**CWHC**") and the Provincial Health Services Authority ("**PHSA**"), on behalf of CWHC (the "**Authority**") on March 27, 2013, as amended or otherwise clarified from time to time, including by all Addenda (the "**RFP**")

This letter agreement sets out the terms and conditions of the Participation Agreement between [Insert Name of Proponent] (the "**Proponent**") and the Authority, pursuant to which the Proponent agrees with the Authority as follows:

- (a) **Defined Terms.** Capitalized terms not otherwise defined in this Participation Agreement have the meanings given to them in the RFP
- (b) **Participation.** The Proponent agrees that as a condition of participating in the RFP, including the Competitive Selection Process, Collaborative Meetings and access to the Data Room, the Proponent and each of its Equity Providers will comply with the terms of this Participation Agreement and the terms of the RFP.
- (c) **Confidentiality.** The Proponent will comply with, and will ensure that all of the Proponent Team members and others associated with the Proponent also comply with, the confidentiality conditions attached as Schedule 1 to this Participation Agreement, all of which conditions are expressly included as part of this Participation Agreement.
- (d) **Terms of RFP.** The Proponent will comply with and be bound by, and will ensure that all of the Proponent Team members and others associated with the Proponent also comply with and are bound by, the provisions of the RFP, all of which are incorporated into this Participation Agreement by reference. Without limiting the foregoing the Proponent agrees:
 - (1) that the terms of this Participation Agreement do not limit the Proponent's obligations and requirements under the RFP, any Data Room agreement, or any other document or requirement of the Authority;

- (2) to be bound by the disclaimers, limitations and waivers of liability and Claims and any indemnities contained in the RFP, including Section 12.12 of the RFP. In no event will the liability of the Authority exceed the amount calculated pursuant to Section 10.9 of the RFP;
- (3) that the Authority's and the Proponent's obligations in respect of payments of partial compensation or other similar payment are as set out in Section 10.9 of the RFP; and
- (4) that the Authority's and the Proponent's obligations in respect of the Preferred Proponent Security Deposit are as set out in Sections 10.3, 10.4 and 10.5 of the RFP.

(e) **Amendments.** The Proponent acknowledges and agrees that:

- (1) the Authority may in its sole and absolute discretion amend the RFP at any time and from time to time; and
- (2) by submitting a Proposal the Proponent accepts, and agrees to comply with, all such amendments and, if the Proponent does not agree to any such amendment, the Proponent's sole recourse is not to submit a Proposal.

(f) **General.**

- (1) *Capacity to Enter Agreement.* The Proponent hereby represents and warrants that:
 - i. it has the requisite power, authority and capacity to execute and deliver this Participation Agreement;
 - ii. this Participation Agreement has been duly and validly executed by it, or on its behalf by the Proponent's duly authorized representatives; and
 - iii. this Participation Agreement constitutes a legal, valid and binding agreement enforceable against it in accordance with its terms.
- (2) *Survival following cancellation of the RFP.* Notwithstanding anything else in this Participation Agreement, if the Authority, for any reason, cancels the Competitive Selection Process or the RFP, the Proponent agrees that it continues to be bound by, and will continue to comply with, Section (c) of this Participation Agreement.
- (3) *Severability.* If any portion of this Participation Agreement is found to be invalid or unenforceable by law by a court of competent jurisdiction, then that portion will be severed and the remaining portion will remain in full force and effect.
- (4) *Enurement.* This Participation Agreement enures to the benefit of the Authority and binds the Proponent and its successors.

- (5) *Applicable Law.* This Participation Agreement is deemed to be made pursuant to the laws of the Province of British Columbia and the laws of Canada applicable therein and will be governed by and construed in accordance with such laws.
- (6) *Headings.* The use of headings is for convenience only and headings are not to be used in the interpretation of this Participation Agreement.
- (7) *Gender and Number.* In this Participation Agreement, words imputing any gender include all genders, as the context requires, and words in the singular include the plural and vice versa.
- (8) *Including.* The word including when used in this Participation Agreement is not to be read as limiting.

Yours truly,

(Name of Proponent)

(Name of Equity Provider)

Authorized Signatory

Authorized Signatory

Name of Authorized Signatory
(please print)

Name of Authorized Signatory
(please print)

Name of Equity Provider

Authorized Signatory
(please print)

Add signature block for each Equity Member

SCHEDULE 1 – Confidentiality Conditions

(a) Definitions. In these confidentiality conditions:

- (1) **Confidential Information** means all documents, knowledge and information provided by the Disclosing Party to, or otherwise obtained by, the Receiving Party, whether before or after the date of the RFP, whether orally, in writing or other visual or electronic form in connection with or relevant to the Project, the RFP, the RFQ or the Competitive Selection Process, including, without limitation, all design, operational and financial information, together with all analyses, compilations, data, studies, photographs, specifications, manuals, memoranda, notes, reports, maps, documents, computer records or other information in hard copy, electronic or other form obtained from the Disclosing Party or prepared by the Receiving Party containing or based upon any such information. Notwithstanding the foregoing, Confidential Information does not include information which:
 - i. is or subsequently becomes available to the public, other than through a breach by the Receiving Party of the terms of this Schedule 1;
 - ii. is subsequently communicated to the Receiving Party by an independent third party, other than a third party introduced to the Receiving Party by the Disclosing Party or connected with the Project, without breach of this Schedule 1 and which party did not receive such information directly or indirectly under obligations of confidentiality;
 - iii. was rightfully in the possession of the Receiving Party or was known to the Receiving Party before the date of the RFP and did not originate, directly or indirectly, from the Disclosing Party;
 - iv. was developed independently by the Receiving Party without the use of any Confidential Information; or
 - v. is required to be disclosed pursuant to any judicial, regulatory or governmental order validly issued under applicable law;
- (2) **Disclosing Party** means the Authority or any of its Representatives;
- (3) **Permitted Purposes** means evaluating the Project, preparing a Proposal, and any other use permitted by the RFP or this Participation Agreement;
- (4) **Receiving Party** means a Proponent or any of its Representatives;
- (5) **Representative** means a director, officer, employee, agent, accountant, lawyer, consultant, financial advisor, subcontractor, Equity Provider, Key Individual, Project team members or any other person contributing to or involved with the preparation or

evaluation of Proposals or proposals, as the case may be, or otherwise retained by the Receiving Party, the Authority or Partnerships BC in connection with the Project.

- (b) **Confidentiality.** The Receiving Party will keep all Confidential Information strictly confidential and will not without the prior written consent of the Authority, which may be unreasonably withheld, disclose, or allow any of its Representatives to disclose, in any manner whatsoever, in whole or in part, or use, or allow any of its Representatives to use, directly or indirectly, the Confidential Information for any purpose other than the Permitted Purposes. The Receiving Party will make all reasonable, necessary, and appropriate efforts to safeguard the Confidential Information from disclosure to any other person except as permitted in this Schedule 1, and will ensure that each of its Representatives agrees to keep such information confidential and to act in accordance with the terms contained herein.
- (c) **Ownership of Confidential Information.** The Authority owns all right, title and interest in the Confidential Information and, subject to any disclosure requirements under applicable law, and except as permitted by this Schedule 1, the Receiving Party will keep all Confidential Information that the Receiving Party receives, has access to, or otherwise obtains strictly confidential for a period of three years after the date of the RFP, and will not, without the prior express written consent of an authorized representative of the Authority, which may be unreasonably withheld, use, divulge, give, release or permit or suffer to be used, divulged, given or released, any portion of the Confidential Information to any other person for any purpose whatsoever.
- (d) **Limited Disclosure.** The Receiving Party may disclose Confidential Information only to those of its Representatives who need to know the Confidential Information for the purpose of evaluating the Project and preparing its Proposal or proposal as applicable and on the condition that all such Confidential Information be retained by each of those Representatives as strictly confidential. The Receiving Party will notify Partnerships BC, on request, of the identity of each Representative to whom any Confidential Information has been delivered or disclosed.
- (e) **Destruction on Demand.** On written request, the Receiving Party will promptly deliver to Partnerships BC or destroy all documents and copies thereof in its possession or control constituting or based on the Confidential Information and the Receiving Party will confirm that delivery or destruction to Partnerships BC in writing, all in accordance with the instructions of Partnerships BC (for this purpose information stored electronically will be deemed destroyed upon removal from all storage systems and devices); provided, however, that the Receiving Party may retain one copy of any Confidential Information which it may be required to retain or furnish to a court or regulatory authority pursuant to applicable law.
- (f) **Acknowledgment of Irreparable Harm.** The Receiving Party acknowledges and agrees that the Confidential Information is proprietary and confidential and that the Authority or Partnerships BC may be irreparably harmed if any provision of this Schedule 1 were not performed by the

Receiving Party or any party to whom the Receiving Party provides Confidential Information in accordance with its terms, and that any such harm could not be compensated reasonably or adequately in damages. The Receiving Party further acknowledges and agrees that the Authority will be entitled to injunctive and other equitable relief to prevent or restrain breaches of any provision of this Schedule 1 by the Receiving Party or any of its Representatives, or to enforce the terms and provisions hereof, by an action instituted in a court of competent jurisdiction, which remedy or remedies are in addition to any other remedy to which the Authority may be entitled at law or in equity.

- (g) **Waiver.** No failure to exercise, and no delay in exercising, any right or remedy under this Schedule 1 by the Authority will be deemed to be a waiver of that right or remedy.

APPENDIX G COMMITMENT LETTER TEMPLATE

1. Financial Submission for Bank Financing

The commitment letter submitted as part of the Financial Submission should be in substantially the following form, addressed to the Authority, and sent from all Senior Lenders supporting the Proposal, either individually or (provided that all of them sign the letter) as a group. Separate letters from separate groups of Senior Lenders (e.g., senior, mezzanine, capital markets, and financial guarantors) may be provided, if appropriate.

To: BC Children's and BC Women's Redevelopment Project Office
100-4088 Cambie Street
Vancouver, BC V5Z 2X8
Attention: Vanessa Kwan

Re: BC Children's and BC Women's Redevelopment Project Phase 2

(the "Project")

[Insert Bank/other Financial Institution Name] [Insert Group letter]

The signatories of this letter provide(s) this letter in support of the Proposal (as defined in the RFP) submitted by [the Proponent's name] (the "Proponent") in response to the RFP issued by the Authority on [Insert Month, Day Year], as amended, in relation to the Project and in consideration of the Authority inviting the Proponent to submit such Proposal.

(a) we confirm that we have undertaken the due diligence that we consider necessary on the Project to enable us to offer committed financing to the Proponent in an amount of not less than \$[Insert Value] in support of the Proponent's Proposal, which the Proponent has confirmed to us complies with the requirements of the RFP. The provision of such financing will be subject only to the following:

- (1) the completion of a satisfactory audit of the Financial Close Financial Model;
- (2) negotiation and finalization of funding documentation based on the attached debt term sheet; and
- (3) negotiation and finalization of Principal Contracts based on the heads of terms included in the Proposal.

(b) we have carried out and relied upon the due diligence referred to in paragraph 1 above with support from, and in cooperation with, [[Insert Name]] (our legal advisors), [[Insert Name]] (our

technical advisors) and **[Insert Name]** (our insurance advisors) [and **[Insert Name]** (our model auditors)]. In particular:

- (1) due diligence on the Technical Submission proposed for the Project by the Proponent has been undertaken on our behalf and we are satisfied with the Technical Submission;
 - (2) due diligence on the insurance proposals contained in the Proposal and the Authority's requirements in relation to insurances for the Project has been undertaken on our behalf and we can confirm that we are satisfied with the adequacy of the proposed insurance arrangements contained within the Proposal (assuming that such insurance arrangements are commercially available at the time of financial close);
 - (3) due diligence has been undertaken on the Financial Model included in the Proposal and we confirm that the results of the Financial Model (including the sensitivities) are satisfactory and capable of supporting the proposed financing described in the attached debt term sheet; and
 - (4) we confirm that we accept the terms and risk allocation of and have no further comments on the Final Draft Project Agreement, and that this agreement is acceptable without modification (except as contemplated therein) for purposes of financing the Project as contemplated in this letter.
- (c) we are satisfied that the attached debt term sheet sets out all significant commercial terms and conditions relating to the financing referred to in paragraph 1 above and the debt funding structure and, if any, all required terms relating to any material adverse change conditions to which the commitment referred to in paragraph 1 above is subject.
- (d) **[If individual letters submitted]** we confirm that we have received credit committee approval and, if any, other required internal approvals for the underwriting of up to **[Insert Value]**% of the **[describe relevant facilities referred to in debt term sheet]** on the terms contemplated by this letter and the attached debt term sheet.

[If group letters submitted] we confirm that we have received credit committee approval and, if any, other required internal approvals for the underwriting of the facilities referred to in the attached debt term sheet in the following percentages and on the terms contemplated by this letter and the attached debt term sheet:

[List bank/financial institutions individually & % participations of each of them in each facility].

[If individual or group letters submitted] we confirm that **[our commitment]** **[the commitment of each signatory of this letter]** described in this letter in the amount represented by the percentage(s) detailed above will not be affected by any subsequent withdrawal by, or

removal of, any other senior lender from the Proponent's Financing Plan.

- (e) we confirm that we will be able to meet the Authority's timetable to achieve Financial Close (i.e., execution and delivery of all funding agreements and satisfaction of all conditions precedent to initial drawdown) by 13 weeks after the announcement of the Proponent as the Preferred Proponent.

This letter does not constitute an offer of finance or a legally binding commitment of any kind to provide finance. This letter is intended for your exclusive use and may not be relied upon or used by any other person. This letter is provided on the condition that the contents will be treated as strictly private and confidential and will not be disclosed or quoted in whole or in part to any person other than the Authority, other governmental authorities including the Province of British Columbia, and/or their advisors.

The provisions of this letter and attached debt term sheet have been approved for a period expiring not less than 120 days from the date of submission of the Financial Submission forming part of the Proposal on **[Insert Date of Submission Time for Financial Submissions]** (the "**Submission Time for Financial Submissions**") under the RFP).

2. Financial Submission for Capital Markets

The commitment letter submitted as part of the Financial Submission should be in substantially the following form, addressed to the Authority, and sent from all Senior Lenders supporting the Proposal, either individually or (provided that all of them sign the letter) as a group. Separate letters from separate groups of Senior Lenders (e.g., senior, mezzanine, capital markets, and financial guarantors) may be provided, if appropriate.

To: BC Children's and BC Women's Redevelopment Project Office
100-4088 Cambie Street
Vancouver, BC V5Z 2X8
Attention: Vanessa Kwan

Re: BC Children's and BC Women's Redevelopment Project Phase 2

(the "Project")

[Insert Bank/other Financial Institution Name] [Insert Group letter]

The signatories of this letter provide(s) this letter in support of the Proposal (as defined in the RFP) submitted by [the Proponent's name] (the "Proponent") in response to the RFP issued by the Authority on [Insert Month, Day Year], as amended, in relation to the Project and in consideration of the Authority inviting the Proponent to submit such Proposal.

(f) we confirm that we have undertaken the due diligence that we consider necessary on the Project to enable us to offer committed financing to the Proponent in an amount of not less than \$[Insert Value] in support of the Proponent's Proposal, which the Proponent has confirmed to us complies with the requirements of the RFP. The provision of such financing will be subject only to the following:

- (1) the completion of a satisfactory audit of the Financial Close Financial Model;
- (2) negotiation and finalization of funding documentation based on the attached bond underwriter commitment letter executed between ourselves and the Proponent and debt term sheet appended thereto; and negotiation and finalization of Principal Contracts based on the heads of terms included in the Proposal.

(g) we have carried out and relied upon the due diligence referred to in paragraph 1 above with support from, and in cooperation with, [[Insert Name]] (our legal advisors), [[Insert Name]] (our technical advisors) and [[Insert Name]] (our insurance advisors) [and [[Insert Name]] (our model auditors)]. In particular:

- (1) due diligence on the Technical Submission proposed for the Project by the Proponent has been undertaken on our behalf and we are satisfied with the Technical Submission;
 - (2) due diligence on the insurance proposals contained in the Proposal and the Authority's requirements in relation to insurances for the Project has been undertaken on our behalf and we can confirm that we are satisfied with the adequacy of the proposed insurance arrangements contained within the Proposal (assuming that such insurance arrangements are commercially available at the time of financial close);
 - (3) due diligence has been undertaken on the Financial Model included in the Proposal and we confirm that the results of the Financial Model (including the sensitivities) are satisfactory and capable of supporting the proposed financing described in the attached debt term sheet; and
 - (4) we confirm that we accept the terms and risk allocation of and have no further comments on the Final Draft Project Agreement, and that this agreement is acceptable without modification (except as contemplated therein) for purposes of financing the Project as contemplated in this letter.
- (h) we are satisfied that the attached bond underwriter commitment letter executed between ourselves and the Proponent and debt term sheet appended thereto sets out all significant commercial terms and conditions relating to the financing referred to in paragraph 1 above and the debt funding structure and, if any, all required terms relating to any material adverse change conditions to which the commitment referred to in paragraph 1 above is subject.
- (i) [If individual letters submitted] we confirm that we have received all necessary purchase commitments or underwriting approvals and, if any, other required internal approvals for the underwriting of up to [Insert Value]% of the [describe relevant facilities referred to in debt term sheet] on the terms contemplated by this letter and the attached debt term sheet.
- [If group letters submitted] we confirm that we have received all necessary purchase commitments or underwriting approvals and, if any, other required internal approvals for the underwriting of the facilities referred to in the attached debt term sheet in the following percentages and on the terms contemplated by this letter and the attached debt term sheet:
- [List bank/financial institutions individually & % participations of each of them in each facility].
- [If individual or group letters submitted] we confirm that [our commitment] [the commitment of each signatory of this letter] described in this letter in the amount represented by the percentage(s) detailed above will not be affected by any subsequent withdrawal by, or

removal of, any other senior lender from the Proponent's Financing Plan.

- (j) we confirm that we will be able to meet the Authority's timetable to achieve Financial Close (i.e., execution and delivery of all funding agreements and satisfaction of all conditions precedent to initial drawdown) by 13 weeks after the announcement of the Proponent as the Preferred Proponent.

This letter does not constitute an offer of finance or a legally binding commitment of any kind to provide finance. This letter is intended for your exclusive use and may not be relied upon or used by any other person. This letter is provided on the condition that the contents will be treated as strictly private and confidential and will not be disclosed or quoted in whole or in part to any person other than the Authority, other governmental authorities including the Province of British Columbia, and/or their advisors.

The provisions of this letter and attached debt term sheet have been approved for a period expiring not less than 120 days from the date of submission of the Financial Submission forming part of the Proposal on **[Insert Date of Submission Time for Financial Submissions]** (the "**Submission Time for Financial Submissions**") under the RFP).

APPENDIX H PREFERRED PROPONENT SECURITY DEPOSIT

[Note: The Preferred Proponent Security Deposit should be a Letter of Credit substantially in the following form, issued by, or confirmed by, a Canadian chartered bank acceptable to the Authority in its discretion and be callable at the bank's counters in Vancouver, British Columbia.]

TO: Children's & Women's Health Centre of British Columbia Branch ("CWHC") and the Provincial Health Services Authority ("PHSA"), on behalf of CWHC

<>

(the "Beneficiary")

RE PREFERRED PROPONENT SECURITY DEPOSIT

IRREVOCABLE LETTER OF CREDIT NO: __

Dear Sirs:

At the request of our client, _____ (the Customer), we hereby issue in your favour our irrevocable letter of credit No. _____ (Letter of Credit) for a sum not exceeding in the aggregate Three Million Five Hundred Thousand Dollars (CDN \$3,500,000) effective immediately.

This bank will immediately pay to you under this Letter of Credit any amount or amounts claimed, not exceeding in the aggregate the sum of CDN \$3,500,000 upon your written demand(s) for payment being made upon us at our counter during normal business hours, **[Note: insert address of Bank in Vancouver, British Columbia]**, Canada referencing this irrevocable Letter of Credit No.

_____ dated _____.

Partial drawings are permitted.

This Letter of Credit is issued subject to Uniform Customs and Practice for Documentary Credits, 2007 Revision, ICC Publication No. 600.

Drawings up to the full amount of the Letter of Credit may be made where the drawing is accompanied by a certificate executed by an authorized signatory of the Beneficiary stating that:

- (a) the person signing the certificate is an authorized signatory of the Beneficiary; and

(b) the Beneficiary is entitled to draw upon this Letter of Credit.

Any drawings made under this Letter of Credit must be accompanied by the original or certified copy of this Letter of Credit, together with an original certificate complying with the conditions set out above.

We will honour your written demand(s) for payment on presentation without enquiring whether you have a legitimate claim between yourself and our said Customer.

All banking charges are for the account of the Customer.

This Letter of Credit will remain in full force and effect and, unless renewed, will expire at the close of business on [Insert Date].

Notice of non-renewal will be provided to the Beneficiary in writing by registered mail by not later than 20 Business Days before the expiry date.

Authorized Signatory

Authorized Signatory

APPENDIX I CONSTRUCTION INSURANCE UNDERWRITING QUESTIONNAIRE

Posted in the Data Room.

APPENDIX J INITIAL DRAFT PROJECT AGREEMENT

Posted in the Data Room.

APPENDIX K DRAFT CONSTRUCTION MANGEMENT AGREEMENT

Posted in the Data Room.

APPENDIX L CONSTRUCTION MANAGEMENT SERVICES

The Proponent is requested to submit a supplementary proposal for the provision of Construction Management Services related to the CM Renovation of the 1982 building to accommodate the new Urgent Care Suite/Assessment Room. The Construction Manager will provide construction management-related expertise and services (the “**Work**”) during the pre-construction, construction and building commissioning stages of the renovation as outlined in the Construction Management Agreement. The Authority, in its sole discretion, may procure the construction management services directly from the Construction Manager. The construction management services and the Construction Management Agreement will at all times be independent of the Project and the Project Agreement. The Authority reserves the right, in its sole discretion, to not procure construction management services for the CM Renovation from the Proposals submitted and may elect to procure such services through a separate procurement process. The Construction Management Agreement and submission for the construction management services can be a topic of the discussions described in Sections 2.3 and 2.4 of this RFP.

1.1 Relationship of the Parties

The fundamental relationship of openness, trust and confidence between the Construction Manager and the Authority is an inherent part of this RFP and the Construction Management Contract. The Construction Manager shall agree to cooperate with the Authority and the Prime Consultant and to provide its skill and judgment in furthering and protecting the interests of the Authority during execution of the Work. The Construction Manager shall furnish its construction management services in accordance with the Contract Documents and accepted Construction Management practices. The Construction Manager shall employ its best efforts to perform the Work diligently and in an expeditious, economical, and financially prudent manner, consistent with the best interests of the Authority.

1.2 General Scope of the Services

The Construction Manager shall provide construction related management and expertise (services) during the design, pre-construction, construction and building commissioning stages of the Project as outlined in this RFP and all attachments thereto.

The Construction Manager shall provide construction scheduling services integrated with the Project Schedule as updated from time to time, including but not limited to, construction schedule development, ongoing monitoring of the schedule and monthly schedule updates. These services shall be provided from the inception to completion of this Contract.

The Construction Manager shall provide cost estimating services, including but not limited to cost estimating and control services, value engineering analyses, monthly construction cost reports and

monthly cash flow forecasts (see paragraph below). The Construction Manager shall assist the Authority to stay within a pre-determined budget by performing Value Engineering, Cost/Benefit Analysis and Best Value Comparisons. These services shall be provided from inception to completion of the Construction Management Agreement.

Prior to the commencement of the Construction Contract Documents Stage, the Construction Manager shall provide cost estimating services in a supporting role to the Cost Consultant. Following the commencement of the Contract Documents Stage (for each phase of the work), the Construction Manager shall be responsible for the preparation of detailed Cost Reports at the 95% stages of design completion for Schematic Design, Design Development, and for the preparation of a formal Pre-tender Cost Report at the completion of the Construction Contract Documents.

The Construction Manager shall not Sub-Contract any portion of the Work to other Construction Management Firms or other General Contractors without the prior written approval of the Authority. Notwithstanding, this action would only be approved under exceptional circumstances and not for the majority of the Work.

The Construction Manager shall perform the work within the Approved Construction Budget and in accordance with the Project Schedule as updated from time to time.

The Construction Manager must adhere to the Authority procurement protocols for the execution of the scope of the Work.

The Authority reserves the right to negotiate to extend services to complete project deliverables.

1.3 Scope of the Services

The provision of construction management services is related to the renovations in the existing BC Women's Hospital building (1982 building) for the provision of the Urgent Care Suite/Assessment Room. The CM Renovation in the existing hospital will deliver a new and expanded Urgent Care Suite/Assessment Room. The renovations will be completed on the 2nd floor of the existing building. The Functional Program and indicative design drawings for the Urgent Care Suite/ Assessment Room are provided in the Data Room.

The Approved Construction Budget is in the order of magnitude of \$4.6 million, including applicable taxes.

The Approved Construction Budget for the Project includes the Construction Management Contract Fee, Reimbursable Expenses, Own Forces Work costs, all Trade Contractor costs, Construction Contingency Allowance to include Changes in the Work, related equipment and all applicable Taxes but excludes Furnishings and Design Consultant Fees & Disbursements.

Adjustment of the Contract Fee shall be made in accordance with the following condition. If the actual construction cost of the Work exceeds the Approved Construction Budget, including costs of Changes in the Work, then the Construction Management Fee shall be increased by an amount equal to a percentage of the difference between the actual cost and Approved Construction Budget. The percentage fee adjustment shall be equal to the ratio of the original Fee to the Approved Construction Budget prior to such adjustment.

Reimbursement Rates for the Construction Manager's Personnel not included in the Contract Fee shall be based upon generally accepted construction industry labour rates, and included in the Proposal Submission.

The Authority reserves the right to review and confirm the actual services provided by the Construction Manager's Personnel not included in the Contract Fee from time to time, in order to determine the necessity for these services.

The Construction Manager shall enter into a "CCA Document No. 5 1988 Construction Management Contract Form" with the Authority (referred to therein as the "Owner"), amended by the supplementary conditions as included in Attachment 1 to this Appendix and must adhere to the conditions outlined in Attachment 3: Children's & Women's Health Centre – Site Standards and Compliance that will form part of the contract. The Authority reserves the right to update this Attachment as required.

The Construction Manager shall adhere to the Authority's construction parking policy, which is as follows:

- Construction contractor(s) and sub-contractors are not permitted CWHC staff parking deductions or privileges;
- Construction contractor(s) and sub-contractors are not permitted to park on the CWHC's parking lots; and
- The use of parking space for contractor storage and staging must be approved in advance by the Authority.

This Contract between the Authority and the Construction Manager is to provide advisory services during the pre-construction phase and perform the required work during the construction/renovation phase.

The parties may agree to exercise the following contract option: conversion into a Stipulated Price Contract, in the form of a CCDC 2, 2008 amended by the supplementary conditions as included in Attachment 2 to this Appendix.

The Construction Manager will provide construction management services in which the Construction Manager is responsible exclusively to the Authority and acts in the Authority's interest at every stage of the project. The Construction Manager offers advice, uncolored by any conflicting interest, on matters

such as but not be limited to:

- (a) Project integration management to ensure that the various project elements are effectively coordinated.
- (b) Scope management to ensure that all the work required (and only the required work) is included.
- (c) Provide an effective project schedule.
- (d) Identify needed resources and maintain budget control.
- (e) Ensure functional requirements are met.
- (f) Development and effectively employ project personnel (optimum use of design and construction firms' skills and talents).
- (g) Ensure effective internal and external communications.
- (h) Avoidance of work delay, changes, and disputes.
- (i) Analyze and mitigate potential risks.
- (j) Obtain necessary resources from external sources.
- (k) Enhance project design and construction quality.
- (l) Assist in the contracting and procurement of additional services and/or equipment (maximizing resource efficiency through procurement of labor, materials and equipment).

The construction/renovation work that requires management may consist of the following but not be limited to:

- (a) Abatement of hazardous materials;
- (b) Demolition of existing structures, millwork, and finishes;
- (c) Removal of electrical and data distribution systems;
- (d) Installation of new partitions walls, doors, and frames;
- (e) Installation of interior glazing;
- (f) Ceiling tile and suspended ceiling grid work;
- (g) New floor, ceiling, and wall finishes;
- (h) Supply and installation of new electrical and data distribution systems (revised circuiting);
- (i) Installation of new and salvaged florescent light fixtures to align with new wall layout;
- (j) Revisions to sprinkler layout;
- (k) HVAC upgrades including new and/or re-use and re-work existing ductwork and diffusers to align with new wall layout;
- (l) Supply and installation of minor fitments such as blinds, shelving, monitors etc., including owner supplied contractor installed fitments and furnishings;
- (m) Mechanical work including the supply and installation of assorted fixtures such as, but not limited to, sinks, water closets, reheat, line replacement, and adapt existing utility controls;

- (n) Building envelope repairs or improvements; and
- (o) Complex installations (significant risk factors) such as building life safety systems and operations, electrical feeders for vital / non-vital systems, communications systems, fire, patient / team call, and medical gases.

Equipment and workmanship is to be to the industry and site standards and to healthcare and site best practice. Provide confirmation of field measurements before and after construction to accommodate the design and the collection of as-built information.

It is of the utmost importance that all environmental and demolition work be performed in the most efficient and expeditious manner possible with realized cost savings in meeting the Project Schedule.

Attachment 1: SUPPLEMENTARY CONDITIONS To CCA Document No. 5

- 1.0 Article A-5 Contract Fee, paragraph (a)
Delete entirely as shown

Add: "The Contract Fee shall be a fixed fee amount and shall compensate the Construction Manager for the services provided by:

- .1 all personnel listed in paragraph 5.2 of these Supplementary Conditions that are excluded from Reimbursable Expenses as referenced in paragraph (b) of Appendix 'A', Reimbursable Expenses; and for
- .2 all costs listed in paragraph 5.9 of these Supplementary Conditions that are excluded from Reimbursable Expenses as referenced in paragraph (y) of Appendix 'A', Reimbursable Expenses; and for
- .3 all other overhead costs and profit."

- 2.0 Article A-5 Contract Fee, paragraph (b)
Delete entirely as shown

Add: "If the actual total construction cost of the Work exceeds the Approved Construction Budget, including costs of Changes in the Work, then the Construction Management Fee shall be increased by an amount equal to a percentage of the difference between the actual cost and Approved Budget. The percentage fee adjustment shall be equal to the ratio of the original Fee to the Approved Construction Budget prior to such adjustment."

- 3.0 Article A-8 Payment

Add: (c) All payments to the Construction Manager shall be subject to a holdback of ten percent (10.0%) subject to the provisions of the Contract Documents and in accordance with legislation and statutory regulations respecting holdback percentages and, where such legislation or regulations do not exist or apply.

- 4.0 Article A-12 Language of the Contract
Delete entirely as shown

Add: "This Agreement is drawn in English.

- 5.0 **Appendix 'A', Reimbursable Expenses**

- 5.1 Paragraph (a)

Delete entirely as shown

Add: "Salaries, wages and benefits paid for supervision and/or labor in the direct employ of the Construction Manager in the performance of the Project under applicable collective bargaining agreements or under a salary or wage schedule agreed upon by the Owner and Construction Manager, but excluding the personnel included in the Contract Fee as

listed in Supplementary Condition 5.2.”

5.2 Paragraph (b)
Delete entirely as shown

Add: “The salaries, wages, benefits and/or fees of the following personnel shall be included in the Contract Fee and shall not form part of the Reimbursable Expenses:

1. Project Manager/Construction Manager/Project Coordinator;
2. Cost Estimating, Cost Control & Value Analysis Personnel;
3. Project Scheduling Personnel;
4. Corporate Safety Program Personnel;
5. Overhead personnel located off-site and/or on-site including but not limited to:
 - a) Principal(s);
 - b) Office management and administration staff;
 - c) Secretarial staff;
 - d) Finance/accounting staff;
 - e) Procurement and office expediting staff; and
 - f) Legal counsel.
6. Personnel engaged at shops, or on the road, in expediting the production or transportation of materials or equipment.”

5.3 Paragraph (d)
Delete entirely as shown

Add: “Subject to prior written approval of the Owner, traveling to a destination that exists beyond the geographical boundaries of Provincial Health Authority, in the performance of the Work, excluding traveling to and from a place of domicile. Travel within the region is not considered part of Reimbursable Expenses. Parking expenses at the Owner's facilities will be reimbursed for the Construction Manager's personnel only.”

5.4 Paragraph (f)
Add: “The Construction Manager's portable on-site office facilities, including the supply of standard office equipment and furniture and desktop computer(s) and printer(s), subject to the prior approval of the Owner. Such office equipment and furniture and desktop computer(s) and printer(s) shall be turned over to the Owner at the completion of the Project.”

5.4 Paragraph (p)
Delete entirely as shown
Add: “Insurance expenses sustained by the Construction Manager in relation to the

Construction Manager Services.

- 5.5 Paragraph (q)
Delete entirely as shown

Add: "Third party costs for long distance electronic conveyances, long distance facsimile, long distance telephone; local and long distance shipping and courier services. Local telephone and facsimile shall not be included but telephone and facsimile at the on-site office shall be reimbursed."

Add: "Third party costs for plotting, reproduction and photocopying of plans, sketches, drawings, reports and other documents by the Construction Manager will be reimbursed. Costs for 'in-house' plotting, reproduction, and photocopying of documents by the Construction Manager shall not be reimbursed except at the on-site office; photocopying of documents by the Construction Manager shall not be reimbursed except at the on-site office."

- 5.6 Paragraph (t)
Delete entirely as shown

- 5.7 Paragraph (v)
Delete entirely as shown

- 5.8 Paragraph (x)
Delete entirely as shown

- 5.9 Paragraph (y)
Delete entirely as shown

Add: "Only Expenses specifically listed in Appendix 'A', Reimbursable Expenses shall be reimbursed by the Owner under the conditions of Article A-6, Reimbursable Expenses. All other Expenses shall be included in the Contract Fee."

- 6.0 GC 3 Trade Contractors, 3.1
Delete entirely as shown

Add: "The Construction Manager will, in accordance with the direction of the Owner, arrange for, administer, and monitor all contracts to be entered into between the various Trade Contractors and the Owner, including the administration and review of Trade Contractor progress payments."

- 7.0 GC 10 Applications for Payment:
7.1 Item 10.1:

Delete the word "Owner"

Replace with: "Managing Consultant / Payment Certifier"

- 7.2 Item 10.3

Delete the words "fifteen (15) days"

Replace with: "thirty (30) days".

8.0 GC 14 Waiver
Delete entirely paragraphs 14.1 and 14.2.

9.0 GC 15 Indemnification by the Owner

9.1 Item 15.1

Delete entirely paragraphs 15.1

Replace with: The owner shall indemnify and hold harmless the construction manager, his agents and employees, from and against all claims, demands, losses, costs, damages, actions, suits or proceedings by third parties, including all legal fees, costs and expenses incurred in defending such claims, that arise out of or are attributable to the Owner's performance of the Contract except and proportion there of which is attributable to acts or omissions of the Construction Manager, his agents or employees, which constitute a breach of this contract and for which the construction manager is liable under the terms of this Contract.

9.2 Item 15.2

Delete entirely sentence 15.2 (c)

10.0 GC 16 Indemnification by Construction Manager

10.01 Item 16.1

Delete entirely paragraph 16.1.

Replace with: "Notwithstanding the provision of coverage and insurance by the Owner, the Construction Manager will indemnify and save harmless the Owner, its employees and agents, from and against any and all losses, claims, damages, actions, causes of action, costs and expenses that the Owner may sustain, incur, suffer or be put to at any time either before or after the expiration or termination of this Contract, where the same or any of them are based upon, arise out of or occur, directly or indirectly, by reason of any act or omission of the Construction Manager or of any agent, employee, officer, director or Subcontractor of the Construction Manager pursuant to this Contract, excepting always liability arising out of the independent negligent acts of the Owner."

10.02 Item 16.2

Delete entirely paragraph 16.2.

11.0 GC 17 Insurance
Item 17.1

Delete paragraph 17.1 in its entirety.

Replace with:

The Construction Manager must maintain at its own cost insurance as outlined in this agreement in relation to the Construction Management Services.

Commercial General Liability in an amount not less than \$2,000,000.00 inclusive per occurrence against bodily injury, personal injury and property damage and including liability assumed under this Agreement and this insurance must:

- i. include the Owner as an additional insured;
- ii. be endorsed to provide the Owner with 30 days advance written notice of cancellation or material change; and
- iii. include a cross liability clause.

The Owner undertakes and agrees at his cost to maintain insurance insuring the interest of and indemnifying the Construction Manager against any liability which he might incur as a result of damage to or injury sustained to any portion of the Construction Project as per the Owners CCDC2 – 2008 Supplementary Conditions and Owners General Requirements.

12.0 CONVERSION TO STIPULATED PRICE CONSTRUCTION CONTRACT

At any time after the aggregate of the competitive prices which the Construction Manager has received from Trade Contractors and suppliers plus an estimate as agreed to by the parties of the cost of the Own Forces Work if any as approved by the Owner in an amount, total greater than 80 per cent of the budgeted total cost of constructing the Project, the Owner will give written notice to the Construction Manager (the "Conversion Notice") to convert the Contract to a "stipulated price construction contract", in which event:

- a) the parties will enter into good faith discussions to agree on a fixed price (the "Stipulated Price") covering the total cost of the construction of the Project which will include the aggregate of the following:
 - (1) the General Contractor Fee as submitted in the Proposal, covering all of the Construction Manager's (as Contractor) profit and head office costs for the Project; plus
 - (2) the Contract Prices for all the Trade Contracts that the Owner OR Construction Manager has entered into for the Project prior to the date of the Conversion Notice or for which there are binding commitments to do so from Trade Contractors; plus
 - (3) the agreed to prices for Own Forces Work, if any, which have been agreed to by the Owner prior to the date of the Conversion Notice
 - (4) an amount to reimburse the Construction Manager for all costs of completing the balance of the Work (the "Un-priced Work") not covered in subparagraphs (1), (2) and (3) above, and for clarity all profit and head office overhead related to the Un-priced Work will be deemed to be included in the General Contractor Fee and no amount will be included or added on account of profit or head office overhead to the amount of the Un-priced Work;

b) a new agreement, in the form of a CCDC 2, 2008 standard form agreement (Agreement, Definitions, General Conditions), together with:

(1) the Supplementary General Conditions attached as Appendix 'H' to this Contract,

(2) all plans, specifications, schedules and other documents which have been issued with respect to any of the Trade Contracts and Own Forces Work, if any

(collectively the "Stipulated Price Construction Contract") will be entered into between the parties at the Stipulated Price;

c) if the parties are unable to agree on the amount of the Un-priced Work then the amount as determined by the Consultant, acting pursuant to GC 2.2.6 of the CCDC 2 General Conditions will be included initially to determine the Stipulated Price, without prejudice to the Construction Manager's right to dispute such amount pursuant to the provisions of Part 8 of the CCDC 2 General Conditions;

d) to the extent possible, the Stipulated Price Construction Agreement will be deemed to have been in effect since the commencement of this Agreement and all services provided under this agreement will be deemed to have been provided under the terms of the Stipulated Price Construction Contract;

e) all payments made by the Owner to the Construction Manager prior to the Conversion Notice will be deemed to have been made under and on account of the Stipulated Price Construction Contract;

f) this Contract will be deemed to be terminated and at an end; and

g) as of the date of the Conversion Notice, or such other date specified in the Conversion Notice, all contracts with Trade Contractors and suppliers which have been entered into between the Construction Manager, as agent for the Owner, and Trade Contractors or suppliers in relation to the Project will be assigned to the Construction Manager such that those contracts become subcontracts of the Construction Manager.

END OF SUPPLEMENTARY CONDITIONS

Attachment 2: SUPPLEMENTARY CONDITIONS To CCDC2/2008

DEFINITIONS

Item 6: Contract Documents: Add "in writing" at the end of the definition.

Item 18: Specifications: Add to the end of the definition a new sentence as follows: "The *Specifications* are also known as the 'Project Manuals'".

ADD:

Item 27: **WorkSafe BC**

The Workers' Compensation Board has changed its name to WorkSafe BC. Wherever the terms Workers' Compensation Board, WCB, Compensation Board, or other similar word appears, it shall be understood to refer to WorkSafe BC and its operating bodies.

GENERAL CONDITIONS OF THE STIPULATED PRICE CONTRACT

PART 1 GENERAL PROVISIONS

GC 1.1 CONTRACT DOCUMENTS

GC 1.1.7 Delete 1.1.7.1 entirely and insert the following words:

the order of priority of documents, from highest to lowest, shall be

- the Agreement between the *Owner* and the *Contractor*,
- these Consolidated Supplementary Conditions,

- the Definitions,
- the General Conditions,
- Division 1 of the *Specifications*,
- Division 2 through to the end of the Technical *Specifications*,
- material and finishing schedules,
- the *Drawings*.

GC 1.1.8 Delete in its entirety.

PART 2 ADMINISTRATION OF THE CONTRACT

GC 2.2 ROLE OF THE CONSULTANT

GC 2.2.7 Delete from the sentence the words "Except with respect to GC 5.1 – FINANCING INFORMATION REQUIRED OF THE OWNER,"

GC 2.3 REVIEW AND INSPECTION OF THE WORK

GC 2.3.2 Add, in the first sentence "review," before the word "tests".

GC 2.3.4 In the first sentence replace "special" with "review," and add "review," before the third instance of "inspections".

ADD:

GC 2.3.8 "If the *Consultant* is required to make more than one review of rejected work or to perform additional reviews due to failure of the *Work* to meet the requirements of *Substantial Performance of*

the Work at the time of an application by the *Contractor* for *Substantial Performance of the Work*, the *Contractor* will compensate the *Owner* for any costs incurred by the *Owner* for such additional *Consultant* services. The amount of such costs will be treated as a credit to the *Contract Price* and may be deducted by the *Owner* from any payment owing to the *Contractor*."

PART 3 EXECUTION OF THE WORK

GC 3.2 CONSTRUCTION BY OWNER OR OTHER CONTRACTORS

GC 3.2.2: Delete GC 3.2.2.2 in its entirety.

ADD:

GC 3.2.3.4 as it applies to the applicable health and construction safety legislation at the *Place of the Work* the *Contractor* shall assume overall responsibility and be designated as the "Prime Contractor".

GC 3.4 DOCUMENT REVIEW

GC 3.4.1 Delete the word "belief" and substitute "analysis". Delete all wording following the word "analysis" in the second sentence to the end of the third sentence. The final sentence beginning with "If the *Contractor* does", shall remain intact.

GC 3.5 CONSTRUCTION SCHEDULE

GC 3.5.1:

GC 3.5.1.4 Acceleration of the Work:

.1 If the *Consultant* determines that the rate of progress of the *Work* or any part thereof is insufficient to

enable the *Work* or any part thereof to be performed within the *Contract Time*, the *Consultant* will notify the Contractor in writing to promptly accelerate the performance of the *Work* and to revise the *Contractor's* construction scheduling to ensure the *Work* will be performed in conformity with the *Contract Time*.

.2 The *Contractor* shall promptly advise the *Consultant* in writing of the specific changes to the construction scheduling and the process of construction that the *Contractor* will implement to accelerate the *Work* to ensure the *Work* will be performed in conformity with the *Contract Time*.

.3 If and to the extent that an acceleration of the *Work* is determined by the *Consultant* to be the result of contractor's delay, there shall be no extension of the *Contract Time*, the 'Acceleration Cost' (as hereinafter defined) will be borne solely by the *Contractor*, and the *Contractor* will not be entitled to any additional compensation from the *Owner*.

4. 'Acceleration Cost' means the cost which is reasonably and necessarily incurred by the *Contractor* in accelerating the performance of the *Work* pursuant to a notice from the *Consultant* under this provision, and which is in addition to the cost that would otherwise have been incurred in connection with the performance of that part of the *Work* that was accelerated, including, without limiting the foregoing, amounts paid on account of, or paid to a *Subcontractor* or supplier on account of, actual additional labour costs for shift or overtime work in excess of regular or straight time rates, including payroll additives based on gross wages and bonus time paid for second and third shifts, and including overtime costs of the *Contractor's* supervisory and clerical staff (in excess of regular or straight time rates) which are required to be paid under the applicable employment terms or legislation.

5. If the *Contractor* disputes a notice to accelerate from the *Consultant* under this GC 3.5,1.4, the *Contractor* will comply with the notice and will not delay the progress of the *Work* pending resolution of the dispute. Such compliance will be without prejudice to the *Contractor's* rights to claim compensation under the terms of this *Contract*.

GC 3.6 SUPERVISION

GC 3.6.1: Add after the last sentence: The appointed *Contractor* representative shall not be changed without consultation with and written acceptance of the *Owner*.

GC 3.7 SUBCONTRACTORS AND SUPPLIERS

GC 3.7.4: Add at the end of the sentence ", as outlined in GC 6.3 CHANGE DIRECTIVE.

PART 4 ALLOWANCES

GC 4.1 CASH ALLOWANCES

GC 4.1.2 Add, after the first sentence "Unless noted otherwise, none of the work included in the drawings and specifications is intended to be paid for by the cash allowances. The cash allowances are for the *Owner's* use, at the *Owner's* sole discretion."

GC 4.1.3: After the word "authorized" insert the words "in writing".

GC 4.1.4: Delete all instances of "any cash allowances" and substitute "all cash allowances".

Delete the last sentence entirely, that for reference reads "Multiple case allowances...the foregoing."

PART 5 PAYMENT

GC 5.1 FINANCING INFORMATION REQUIRED OF THE OWNER

GC 5.1: Delete GC 5.1 in its entirety.

GC 5.2 APPLICATIONS FOR PROGRESS PAYMENTS

GC 5.2.4: Add after the first sentence, "A second schedule, stating the anticipated monthly payments, is to be submitted upon request."

ADD:

GC 5.2.8: "An application for payment shall be deemed received only if submitted complete with required supporting documentation as determined by the *Consultant*."

GC 5.2.9 "The Contractor shall with each and every application for payment subsequent to the first, submit a current "CCDC 9A Statutory Declaration of Progress Payment Distribution by

Contractor", which shall be completed and sworn before a Notary Public or Commissioner for Oaths for the Province of British Columbia."

GC 5.3 PROGRESS PAYMENT

GC 5.3.1.2 Add the following at the end:

"If, after a certificate of payment has been issued to the *Owner* (and prior to payment by the *Owner*), the *Consultant* determines on the basis of new information that the amount certified for payment is inappropriately high or low relative to the value of the work performed then the *Consultant* shall issue a revised certificate of payment."

ADD:

GC 5.3.2 "The *Owner* may deduct from payments owing to the *Contractor* any costs the *Owner* has reasonably incurred as a result of the *Contractor's* negligence or breach of this *Contract*, or which the *Owner* has incurred on the *Contractor's* behalf."

ADD

GC 5.3.3 "In addition to builders lien holdbacks, the *Owner* may retain holdbacks to cover deficiencies in

the *Work*, in an amount equal to twice the amount the *Consultant* estimates as the total cost to complete the deficiencies.”

GC 5.4 SUBSTANTIAL PERFORMANCE OF THE WORK

ADD:

GC 5.4.4 The *Owner* reserves the right to take possession of and use completed or partially completed portion of the *Work*, in addition to occupancy conditions included in the *Contract*, providing:

- .1 the portion of the *Work* is ready to be used for the purpose intended, to the satisfaction of the *Consultant* and authorities having jurisdiction; and
- .2 the *Owner's* possession and use do not interfere with the *Contractor's Work*; and
- .3 the *Consultant* conducts a review prior to possession by the *Owner*; and
- .4 any costs are borne by the *Owner*, subject to the provisions of GC 6.5 DELAYS.

ADD:

GC 5.4.5 An application for *Substantial Performance of the Work* shall be deemed complete only if submitted with required supporting documentation, including those requirements in GC 5.2.8, as determined by the *Consultant*.

GC 5.5 PAYMENT OF HOLDBACK UPON SUBSTANTIAL PERFORMANCE OF THE WORK

ADD:

GC 5.5.1.3: “submit a current CCDC 9B “Statutory Declaration of Progress Payment Distribution by Subcontractor” from each of the *Subcontractors* and a letter of good standing from WorkSafe BC for the *Contractor* and each of the *Subcontractors*.”

GC 5.5.3: Delete in its entirety.

GC 5.6 PROGRESSIVE RELEASE OF HOLDBACK

ADD:

GC 5.6.4: An application for release of holdback will not be considered complete until all related documentation required for the *Consultant's* review is received, including those requirements in GC 5.2.8.

GC 5.7 FINAL PAYMENT

GC 5.7.4: Delete: "no later than 5 calendar days after the issuance of a final certificate of payment,"

ADD:

GC 5.7.5: "The Contractor's application for final payment will constitute a waiver by the Contractor of all claims except those for which Notice in Writing has been delivered to the Owner."

PART 6 CHANGES IN THE WORK

GC 6.2 CHANGE ORDER

ADD:

GC 6.2.3: The following shall determine *Contractor* markup on *Change Orders* by percentage:

.1 To the price of the *Work* performed by the *Contractor* directly: the *Contractor* may add a maximum of 20% markup for overhead and profit combined.

.2 To the price of the *Work* performed by *Subcontractors* for the *Contractor*, before the *Subcontractor's*

markup, the *Contractor* may add a maximum of 10% markup for overhead and profit combined.

.3 On *Work* deleted from the *Contract*, not covered by unit prices, the credit to the *Owner* shall be the cost of the *Work*.

.4 For a detailed list of what the *Contractor* may include in the price of the *Work* before adding markups, refer to GC 6.3 CHANGE DIRECTIVE, article 6.3.7.

.5 The mark-up for overhead and profit includes cost of materials, plus cost of the *Contractor's* actual and necessary expenditures for wages of labour and field supervision, plus labour burden, estimating costs and other office expenses. Claims for additional bonding or insurance costs, related to an increase in contract value, must be submitted with supporting documentation to be considered for approval.

.6 For significant scope changes the rate of mark-ups will be subject to negotiations between the parties.

GC 6.3 CHANGE DIRECTIVE

GC 6.3.2: Add to the end of the sentence: "or to work that has a real or perceived relationship to the integrity of the *Work* or the facility as affected by the *Work*."

GC 6.3.6: ADD:

.4 Contractors mark-up for Overhead and Profit shall be as per GC 6.2.3

ADD

GC 6.3.7: "if any" after "actual cost" in the first line of GC 6.3.7 as there may be more than one inapplicable item

GC 6.4 CONCEALED OR UNKNOWN CONDITIONS

ADD:

GC 6.4.5: "The *Contractor* acknowledges that it was responsible to observe and be familiar with the site and existing conditions affecting the *Work* prior to the submission of its bid for the *Work* and execution of this *Contract*. No claims for an increase in *Contract Price* or *Contract Time* arising from failing to account for observable conditions will be accepted."

GC 6.5 DELAYS

ADD:

GC 6.5.6: The party making the claim shall submit to the *Consultant*, within 10 *Working Days* from the notice of the event, a detailed account of the *Contract Time* extension claimed and the grounds upon which the claim is based complete with required supporting documentation as determined by the *Consultant*. No claim for additional compensation arising from a delay will be payable unless the Contractor prepared daily records of the costs arising from the delay, and submits such records to the *Consultant* within the time required by this GC.

ADD:

GC 6.5.7 If the *Consultant*, in consultation with the *Contractor*, determines the *Contractor* is delayed in performance of the *Work*, or any part thereof, by the *Contractor's* inaction, or by delay or inaction of anyone employed or engaged by the *Contractor* directly or indirectly, and the *Work* will not be performed within the *Contract Time*, then GC 3.5.1.4 will apply.

GC 6.6 CLAIMS FOR A CHANGE IN CONTRACT PRICE

GC 6.6.1 Add: "in no case more than 10 *Working Days* from the event or series of events giving rise to the claim."

PART 7 DEFAULT NOTICE

GC 7.1 OWNER'S RIGHT TO PERFORM THE WORK, TERMINATE THE CONTRACTOR'S RIGHT TO CONTINUE WITH THE WORK OR TERMINATE THE CONTRACT.

GC7.1.2 Delete the words "and if the *Consultant* has given a written statement to the *Owner* and *Contractor* that sufficient cause exists to justify such action".

GC 7.1.5: In the first sentence after "paragraphs 7.1.1" replace "and" with "or".

GC 7.2 CONTRACTOR'S RIGHT TO SUSPEND THE WORK OR TERMINATE THE CONTRACT

GC 7.2.3.1: Delete in its entirety.

GC 7.2.3.4: Delete from the clause "except for GC 5.1 – FINANCING INFORMATION REQUIRED OF THE OWNER,"

PART 9 PROTECTION OF PERSONS AND PROPERTY

GC 9.1 PROTECTION OF WORK AND PROPERTY

ADD:

GC 9.1.5: In the event of a shut down or interruption of the *Work*, the *Contractor* shall be responsible for the care protection and maintenance of the *Work*, subject to the provisions of GC 6.5 – DELAYS.

GC 9.2.3 Delete in its entirety.

GC 9.2.5.2 Delete the words "and which were not disclosed by the *Owner* or which were disclosed but

have not been dealt with as required under paragraph 9.2.4,”

GC 9.2.7.1 Delete and replace with the following: “take all necessary steps, in accordance with applicable legislation in force at the *Place of the Work*, to dispose of, store or otherwise render harmless the toxic or hazardous substances (or, if appropriate, change the *Work* so that the *Contractor* is not exposed to the hazardous substances)”.

GC 9.4 CONSTRUCTION SAFETY

GC 9.4.1 Delete the words “Subject to paragraph 3.2.2.2 of GC 3.2 – CONSTRUCTION SAFETY BY OWNER OR OTHER CONTRACTORS, the *Contractor*” and replace them with:

“The *Contractor* shall be the “prime contractor” as defined in the Workers Compensation Act (British Columbia), and the Contractor shall be solely responsible for construction safety at the Place of the Work and for compliance with the rules, regulations and practices required by the applicable construction health and safety legislation and shall be responsible for initiating, maintaining and supervising all safety precautions and programs in connection with the performance of the Work

PART 10 GOVERNING REGULATIONS

GC 10.2 LAWS, NOTICES, PERMITS, AND FEES

ADD:

GC 10.2.8: The *Contractor* shall provide to the *Consultant* copies of all inspection reports from the various authorities having jurisdiction within two (2) *Working Days* of their request.

PART 11 INSURANCE AND CONTRACT SECURITY

Supplementary Conditions – Builders Risk

For projects insured by the ***Owner*** on projects with a value ***greater*** than \$1,000,000.

MODIFICATIONS TO GENERAL CONDITIONS

GC 11.1 INSURANCE, Delete entirely and replace with the following:

GC 11.1.1: Without restricting the generality of GC 12.1—INDEMNIFICATION, insurance and coverage will be arranged and paid for as under-noted:

(a) Commercial General Liability insurance

1) The ***Owner*** shall provide, maintain and pay for Commercial General Liability Insurance with a limit of Ten Million Dollars (\$10,000,000.00), inclusive per occurrence, Twenty Million Dollars (\$20,000,000.00) general aggregate for bodily injury, death, and damage to property including loss of use thereof, product/completed operations liability with a limit of Ten Million Dollars (\$10,000,000.00) annual aggregate.

2) The insurance shall cover the *Owner, Contractors & Sub-contractors, Architects, Engineers, Consultants* and anyone employed by them to perform a part or parts of the *Work* but excluding suppliers whose only function is to supply and/or transport products to the project site. The insurance does not extend to any activities, works, jobs or undertakings of the insureds other than those directly related to the *Work* of this *Contract*.

3) The insurance shall preclude subrogation claims by the insurer against anyone insured hereunder.

4) The insurance shall include coverage for:

.01 Premises and Operations Liability;

- .02 Products or Completed Operations Liability;
- .03 Blanket Contractual Liability;
- .04 Cross Liability;
- .05 Elevator and Hoist Liability;
- .06 Contingent Employer's Liability;
- .07 Personal Injury Liability;
- .08 Shoring, Blasting, Excavating, Underpinning, Demolition, Piledriving and Caisson Work, Work Below Ground Surface, Tunneling and Grading, as applicable;
- .09 Liability with respect to Non-Owned Licensed Vehicles (\$5,000,000.00);
- .10 Broad Form Property Damage;
- .11 Broad Form Completed Operations;
- .12 Limited Pollution Liability (\$2,000,000.00);
- .13 Employees as Additional Insureds;
- .14 Broad Form Tenants Legal Liability (\$1,000,000.00); and
- .15 Operation of Attached Machinery.

5) Any applicable deductibles shall not exceed Ten Thousand Dollars (\$10,000.00) except with respect to loss or damage arising from hot roofing operations where the deductible shall not exceed Fifty Thousand Dollars (\$50,000.00).

6) This insurance shall be maintained continuously from commencement of the Work until the date of final certificate for payment is issued or when the insured project is completed and accepted by or on behalf of the Owner, whichever occurs first, plus with respect to completed operations cover a further period of twenty-four (24) months.

(b) Property Coverage

1) The ***Owner*** shall provide, maintain and pay for Course of Construction coverage, against "All Risks" of physical loss or damage, and will cover all materials, property, structures and equipment purchased for, entering into, or forming part of the Work whilst located anywhere within Canada and continental United States of America (excluding Alaska) during construction, erection, installation and testing, but such coverage shall not include coverage for *Contractor's* equipment of any description. Such coverage shall be maintained until *Substantial Performance of the Work*. There will be a deductible of Ten Thousand Dollars (\$10,000.00) for each and every occurrence on projects valued at less than Ten Million Dollars (\$10,000,000.00) and a deductible of Twenty Five Thousand Dollars (\$25,000.00) on projects valued at more than Ten Million Dollars (\$10,000,000.00) except for the perils of flood which shall have a deductible of One Hundred Thousand Dollars (\$100,000.00), testing and commissioning and water damage to interior of buildings which shall have a deductible of Fifty Thousand Dollars (\$50,000.00) and earthquake which shall have a five percent (5%) (subject to minimum Two Hundred Fifty Thousand Dollars (\$250,000.00)) deductible based upon the total project value insured. A one day waiting period for each month of the project subject to a minimum waiting period of 30 days shall apply with respect to soft costs.

2) The coverage shall include as a protected entity, each *Contractor, Subcontractor, Architect* or Engineer who is engaged in the *Project*.

3) The coverage will contain a waiver of the *Owner's* rights of subrogation against all protected entities except where a loss is deemed to have been caused by or resulting from any error in design or any other professional error or omission.

4) The ***Contractor*** shall, at his own expense, take special precaution to prevent fires occurring in or about the Work and shall observe, and comply with, all insurance policy warranties and all laws and regulations in force respecting fires.

(c) Automobile Liability Insurance

The ***Contractor*** shall provide, maintain and pay for, and require all Subcontractors to provide, maintain and pay for Automobile Liability Insurance in respect of all owned or leased vehicles, subject to limits of not less than Two Million Dollars (\$2,000,000.00) inclusive per occurrence. The insurance shall be placed with such company or companies and in such form and deductibles as may be acceptable to Owner.

(d) Aircraft and/or Watercraft Liability Insurance

The ***Contractor*** shall provide, maintain and pay for liability insurance with respect to owned or non-owned aircraft and watercraft if used directly or indirectly in the performance of the Work, subject to limits of not less than Two Million Dollars (\$2,000,000.00) inclusive per occurrence for bodily injury, death, and damage to property including loss of use thereof and including Aircraft Passenger Hazard where applicable. The insurance shall be placed with such company or companies and in such form and deductibles as may be acceptable to *Owner*.

GC 11.1.2: Unless specified otherwise, the duration of each coverage and insurance policy shall be from the date of commencement of the *Work* until the date of final certificate for payment.

GC 11.1.3: The ***Owner*** shall, upon request, provide the *Contractor* with proof of insurance for those coverages and insurances required to be provided by the *Owner* prior to commencement of the Work.

GC 11.1.4: The ***Contractor*** and/or his *Subcontractors*, as may be applicable, shall be responsible for any deductible amounts under the policies of coverage and insurance except for perils of flood and earthquake.

GC 11.1.5: The ***Contractor*** shall provide, maintain and pay for any additional insurance which he is required to provide by law or which he considers necessary to cover risks not otherwise covered by coverage/insurance specified in this section.

GC 11.1.6: The ***Contractor*** shall provide the *Owner* with proof of insurance for those insurances required to be provided by the *Contractor* prior to the commencement of the Work in the form of a completed Certificate of Insurance.

GC 11.1.7: The ***Owner*** shall not be responsible for injury to the *Contractor's* employees or for loss or damage to the *Contractor's* or to the *Contractor's* employees' machinery, equipment, tools or supplies which may be temporarily used or stored in, on or about the premises during construction and which may, from time to time, or at the termination of the contract, be removed from the premises. The

Contractor hereby waives all rights of recourse against the *Owner* or any other contractor with regard to damage to the *Contractor's* property.

GC 11.2 CONTRACT SECURITY, delete entirely and replace with the following:

11.2.1 The Contractor shall prior to commencement of the Work furnish performance and labour and material payment bonds within fourteen (14) days of the date of this Contract. Each bond must be in a sum equal to 50% of the total Contract price. The bonds must be issued on the latest CCDC-221 or CCDC-222 approved forms or other such forms approved by the Surety Association of Canada and issued by a surety company registered in the Province of BC or another surety company acceptable to the Owner. The Contractor must maintain the bonds in good standing until the fulfillment of the Contract.

PART 12 INDEMNIFICATION, WAIVER OF CLAIMS AND WARRANTY

Supplementary Conditions – Builders Risk

For projects insured by the ***Owner*** on projects with a value **greater** than \$1,000,000.

MODIFICATIONS TO GENERAL CONDITIONS

GC 12.1 – INDEMNIFICATION, delete GC 12.1.1 and 12.1.2 and replace with the following:

GC 12.1.1: Without restricting the parties' obligation to indemnify as described in paragraphs 12.1.4 and 12.1.5, and excepting always losses arising out of the independent acts of the party for whom indemnification is sought, the *Owner* and the *Contractor* shall each indemnify and hold harmless the other from and against all claims, demands, losses, costs, damages, actions, suits, or proceedings whether in respect to losses suffered by them or in respect to claims by third parties that arise out of, or are attributable in any respect to their involvement as parties to this contract, provided such claims are:

.1 caused by:

(1) the acts or omissions of the party from whom indemnification is sought or anyone for whose acts or omissions that party is liable, or

(2) a failure of the party to the *Contract* from whom indemnification is sought to fulfill its terms or conditions; and

.2 made by *Notice in Writing* within such periods as prescribed by the Limitation Act of the Province of British Columbia.

GC 12.1.2: The obligation of either party to indemnify as set forth in paragraph 12.1.1 shall be limited as follows:

.1 In respect to losses suffered by the Owner and the Contractor for which insurance is to be provided by the Owner pursuant to GC 11.1 – INSURANCE, the limit of the GENERAL LIABILITY COVERAGE – GC 11.1.1(a) or the limit of the PROPERTY COVERAGE – GC

11.1.1(b) whichever is pertinent to the loss.

.2 In respect to losses suffered by the *Owner* and the *Contractor* for which insurance is not required to be provided by either party in accordance with GC 11.1 – INSURANCE, the greater of the *Contract Price* as recorded in Article A-4 – CONTRACT PRICE or \$2,000,000.00, but in no event shall the sum be greater than \$20,000,000.00.

.3 In respect to claims by third parties for direct loss resulting from bodily injury, sickness, disease or death, or to injury to or destruction of tangible property, the obligation to indemnify is without limit. In respect to all other claims for indemnity as a result of claims advanced by third parties, the limits of indemnity set forth in paragraphs 12.1.2.1 and 12.1.2.2 shall apply.

GC 12.2 WAIVER OF CLAIMS

GC 12.2.3: Delete in its entirety.

GC 12.2.4: Delete in its entirety.

GC 12.2.5: Delete in its entirety.

GC 12.3 WARRANTY

GC 12.3.4 Add:

"In effecting a correction of defects or deficiencies, the *Contractor* shall bear all costs involved in removing, replacing, repairing or restoring all aspects of the *Work* that may be affected in the process of making the correction."

ADD:

GC 12.3.7: If the *Contractor* is required to correct a defect or deficiency under this GC 12, the warranty period for the work performed by the *Contractor* to correct the defect or deficiency will be one year from the date of correction (except this GC 12.3.7 does not apply to the extended Where a material, product or installation covered by warranty fails, the stipulated warranty and warranty period shall be renewed for the specific work being replaced or repaired, with the exception of warranties referred to in GC 12.3.6). The *Contractor* will correct promptly, at the *Contractor's* expense, defects or deficiencies in the work performed by the *Contractor* pursuant to this GC 12.3.7 which appear during the one year warranty period described in this GC 12.3.7.

ADD:

PART 15 SEVERABILITY

GC 15.1 SEVERABILITY

GC 15.1.1: Any provision of this *Contract* which is found to be illegal, invalid, void, prohibited or unenforceable will be:

.1 separate and severable from this *Contract*; and

.2 ineffective to the extent of such illegality, invalidity, avoidance, prohibition or unenforceability; without affecting any of the remaining provisions of this *Contract* which will remain in force, be binding upon the parties and be enforceable to the fullest extent of the law.

END OF SUPPLEMENTARY CONDITIONS FOR CCDC2/2008

Attachment 3: Children's & Women's Health Centre – Site Standards and Compliance

Posted in the Data Room.

APPENDIX M ADVANCE INTEREST RATE SUBMISSION

General Approach to Pricing the Benchmarks

	Advance Interest Rate Submissions (excluding Initial)	Preferred Proponent Stage
<p>Senior Debt Base Rate Benchmark</p> <p>(not swapped, based on Government of Canada benchmark bonds)</p>	<p>Mid-market rates for Government of Canada benchmark bonds to be provided by the Authority.</p> <p>Interpolation (if any) to be calculated by the Proponent using a methodology agreed during the Initial AIRS process.</p> <p>The calculated Senior Debt Base Rate Benchmark, including the calculation methodology, will be subject to approval by the Authority.</p>	<p>At <u>Financial Close</u>:</p> <p>Senior Debt Base Rate Benchmark to be provided by the Preferred Proponent in accordance with a pre-agreed rate setting protocol.</p> <p>Proponent to source its own mid-market data. Interpolation methodology to match that agreed during the AIRS process.</p> <p>The Senior Debt Base Rate Benchmark will be subject to approval by the Authority.</p>

<p>Swapped Senior Debt Base Rate Benchmark (swapped, based on a forward swap curve)</p>	<p>Mid-market CAD swap and mid-market CAD basis swap data will be provided by the Authority.</p> <p>Proponent will use the information provided by the Authority to calculate the appropriate Swapped Senior Debt Base Rate Benchmark using a methodology agreed during the Initial AIRS process.</p> <p>Proponent will provide the terms of the swap structure per the template provided in Appendix M-3 unless an alternative structure is proposed by the Proponent and agreed by the Authority.</p> <p>The calculated Swapped Senior Debt Base Rate Benchmark, including the calculation methodology, will be subject to approval by the Authority.</p>	<p>At <u>Financial Close</u>:</p> <p>Swapped Senior Debt Base Rate Benchmark to be provided by the Preferred Proponent in accordance with a pre-agreed rate setting protocol.</p> <p>Proponent to source its own mid-market data. Calculation methodology to match that agreed during the AIRS process.</p> <p>The Swapped Senior Debt Base Rate Benchmark will be subject to approval by the Authority.</p>
<p>Reinvestment Base Rate Benchmark</p>	<p>An approach similar to the Senior Debt Base Rate Benchmark or the Swapped Senior Debt Base Rate Benchmark depending on the nature of the relevant reinvestment product.</p>	<p>At <u>Financial Close</u>:</p> <p>An approach similar to the Senior Debt Base Rate Benchmark or the Swapped Senior Debt Base Rate Benchmark depending on the nature of the relevant reinvestment product.</p>

<p>Senior Debt Credit Spread Benchmark</p>	<p>Proponent to provide the mid-market rates of a basket of bonds agreed during the Initial AIRS process.</p> <p>Proponent will calculate the Senior Debt Credit Spread Benchmark using a methodology agreed during the Initial AIRS process.</p> <p>Mid-market rates and calculated mid-market credit spreads will be subject to approval by the Authority.</p>	<p>On the <u>Credit Spread Refresh Lock-in Date</u>:</p> <p>Proponent to provide the mid-market rates of a basket of bonds agreed during the AIRS process. Proponent will calculate the Senior Debt Credit Spread using the same methodology agreed during the AIRS process.</p> <p>Mid-market rates and calculated mid-market credit spreads will be subject to approval by the Authority.</p>
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The “Senior Debt Base Rate Benchmark”, the “Swapped Senior Debt Base Rate Benchmark” and the “Reinvestment Base Rate Benchmark” will all be calculated at the mid-market rate excluding any execution spread, credit spread, liquidity spread or any other form of margin, spread or fee. The Service Payments submitted as part of the Proponent’s Financial Submission should include any execution and/or credit spread required to execute the relevant benchmark and, for the avoidance of doubt, such execution and/or credit spreads will not be subject to any adjustments after Financial Submission.

Initial AIRS

The Submission Time for the Initial AIRS is anticipated to be at the same date and time as the Submission Time for Technical Submissions (the “**Initial AIRS Submission Time**”).

(a) Information to be Provided by the Authority

The Authority will, one week prior to the Initial AIRS Submission Time, provide Proponents with an update to the information shown in Appendix M-1.

(b) Information to be Provided by the Proponent

In its Initial AIRS the Proponent is to provide:

- (1) A statement of which of its Senior Credit Facilities it elects to designate as an Adjustment Credit Facility. If the Proponent does not elect to designate any Senior Credit Facility as an Adjustment Credit Facility then a statement to that effect.

If no Senior Credit Facilities are designated as an Adjustment Credit Facility then, except as required by this section a), the Proponent is not required to submit any further information in respect of the AIRS process.

Any Senior Credit Facility designated as an Adjustment Credit Facility may be

adjusted, but only in accordance with this RFP, between Financial Submission and Financial Close. Any Senior Credit Facility not designated as an Adjustment Credit Facility may not be adjusted following Financial Submission.

- (2) A statement of which of the Benchmarks the Proponent elects to apply to each of the designated Adjustment Credit Facilities.
- (3) If a Proponent elects to apply the Senior Debt Base Rate Benchmark:
- i. Confirmation that the Government of Canada benchmark bonds identified by the Authority in Appendix M-2 are suitable for the anticipated debt structure contemplated by the Proponent.
 - ii. If the Government of Canada benchmark bonds identified by the Authority in Appendix M-2 are not suitable for the anticipated debt structure contemplated by the Proponent, then alternate security or securities for consideration by the Authority.

In such instances, the Proponent is to provide sufficient information to allow the Authority to confirm that the Government of Canada benchmark bonds identified by the Authority in Appendix M-2 are not suitable for the Proponent's anticipated debt structure and that the alternate security or securities are suitable and possess similar characteristics in terms of information access, rating, duration, liquidity and amortization as Government of Canada benchmark bonds.

Alternate security or securities may be accepted or rejected by the Authority in its absolute discretion.

- iii. A detailed explanation, including a worked example, of how and in what circumstances the Proponent will calculate an interpolated rate from the approved securities.
- (4) If a Proponent elects to apply the Swapped Senior Debt Base Rate Benchmark:
- i. A completed indicative swap term sheet substantially in the form shown in Appendix M-3, except that for the purpose of the Initial AIRS, terms and conditions marked on the indicative term sheet with an asterisk (*) need not be submitted.
 - ii. A detailed explanation, including a worked example indicating the periodic payments and reset rates expected as calculated by the Proponent, of how the Swapped Senior Debt Base Rate Benchmark will be calculated from the information provided to the Proponent by the Authority.
- (5) If a Proponent elects to apply the Reinvestment Base Rate Benchmark:
- i. A description of the reinvestment products to which the Benchmark will apply and the association between those reinvestment products and the Senior

Credit Facilities.

- ii. Confirmation as to whether the Reinvestment Base Rate Benchmark is to be based on a swapped rate product;
- iii. If the Reinvestment Base Rate Benchmark is not to be based on a swapped rate product then the same information requested in section 4) in relation to the Reinvestment Rate Benchmark;
- iv. If the Reinvestment Base Rate Benchmark is to be based on a swapped rate product then the same information requested in section 5) in relation to each Reinvestment Base Rate Benchmark.

(6) If a Proponent elects to apply the Senior Debt Credit Spread Benchmark:

- i. A proposed Senior Debt Credit Spread Benchmark, such Senior Debt Credit Spread Benchmark being a security (i.e., an index) or weighted "basket" of securities that the Proponent believes possesses similar credit characteristics to the relevant Adjustment Credit Facility in terms of rating, duration, size and currency and for which observable rates are verifiable by the Authority. Complete and submit Section 2, area labeled "i", (columns B through G inclusive) in Appendix M-4;
- ii. Rationale for the suitability of the Senior Debt Credit Spread Benchmark including consideration for relevance, liquidity and diversification within the "basket";
- iii. Information and documentation to support, and to enable a third party to verify, the proposed Senior Debt Credit Spread Benchmark price including:
 - details of how the Senior Debt Credit Spread Benchmark will be priced and software that will be applied;
 - details of the pricing conventions inherent in the pricing.
- iv. A proposed formula describing how each Credit Spread will move upwards or downwards with the movement in the Senior Debt Credit Spread Benchmark; and
- v. A detailed protocol (the "Credit Spread Refresh Protocol") for confirming the Senior Debt Credit Spread Benchmark applicable to each Credit Spread on the Credit Spread Refresh Lock-In Date.

(c) Process following Initial AIRS

Within a reasonable period determined by the Authority after the Initial AIRS Submission Time, the Authority will advise the relevant Proponent whether, in the Authority's discretion, the information contained within the Initial AIRS is acceptable.

If the Authority advises a Proponent, with particulars, that any Initial AIRS is not acceptable, the Proponent is to submit a revised Initial AIRS to the Authority that addresses the Authority's concerns within five (5) Business Days (or other such reasonable period determined by the Authority in its discretion) after receiving such notice.

The Authority may, in its discretion, request a meeting with the Proponent to discuss its Initial AIRS.

This process will be repeated (at the discretion of the Authority) until an Initial AIRS is proposed that is acceptable to the Authority, in the Authority's discretion. A Proponent that has submitted an Initial AIRS that is acceptable to the Authority will be invited to submit an Interim AIRS.

Interim AIRS

Subject to invitation by the Authority, the Submission Time for the Interim AIRS is anticipated to be 11:00 Pacific Time on October 23, 2013 (the "**Interim AIRS Submission Time**").

(a) Information to be Provided by the Authority

The Authority will, one week prior to the Interim AIRS Submission Time, provide Proponents with an update to the information shown in Appendix M-1.

(b) Information to be Provided by the Proponent

In its Interim AIRS the Proponent is to provide:

- (1) If a Proponent elected in its Initial AIRS to apply the Senior Debt Base Rate Benchmark:
 - i. Acceptance of the information provided one week prior to the Interim AIRS Submission Time by the Authority to the Proponent.
 - ii. The calculation used by the Proponent to determine the Senior Debt Base Rate Benchmark from the information provided by the Authority.
 - iii. Confirmation that the Senior Debt Base Rate Benchmark is calculated using the rates provided by the Authority and excludes all margins, spreads and fees.
- (2) If a Proponent elected in its Initial AIRS to apply the Swapped Senior Debt Base Rate Benchmark:
 - i. Acceptance of the information provided one week prior to the Interim AIRS Submission Time by the Authority to the Proponent.
 - ii. A completed indicative swap term sheet substantially in the form shown in Appendix M-3.
 - iii. The Swapped Senior Debt Base Rate Benchmark determined by the Proponent using the information provided by the Authority.

- iv. The calculation used by the Proponent to determine the Swapped Senior Debt Base Rate Benchmark.
 - v. Confirmation that the Swapped Senior Debt Base Rate Benchmark is calculated using the rates provided by the Authority and excludes all margins, spreads and fees (with the exception of any swap spread implied within the mid-market CAD swap curve). Any execution and/or credit spread required to execute the Swapped Senior Debt Base Rate Benchmark should be included in the Proponent's Service Payments submitted as part of its Financial Submission and will not be subject to any adjustments after Financial Submission.
- (3) If a Proponent elected in its Initial AIRS to apply the Reinvestment Base Rate Benchmark:
- i. Acceptance of the information provided one week prior to the Interim AIRS Submission Time by the Authority to the Proponent.
 - ii. If relevant, a completed indicative swap term sheet substantially in the form shown in Appendix M-3. If an indicative swap term sheet is not relevant to the Reinvestment Base Rate Benchmark then a confirmation as such.
 - iii. The Reinvestment Rate Benchmark determined by the Proponent using the information provided by the Authority.
 - iv. The calculation used by the Proponent to determine the Reinvestment Base Rate Benchmark from the information provided by the Authority;
 - v. Confirmation that the Reinvestment Base Rate Benchmark is calculated using the rates provided by the Authority and excludes all margins, spreads and fees (with the exception of any swap spread implied within the mid-market CAD swap curve, if relevant).
- (4) If a Proponent elected in its Initial AIRS to apply the Senior Debt Credit Spread Benchmark:
- i. The Senior Debt Credit Spread Benchmark determined by the Proponent as at 9:00 am Pacific Time the day before the Interim AIRS Submission Time. Complete and submit Section 2, area labeled "iii", (columns N through S inclusive) in Appendix M-4.
 - ii. Information and documentation to support, and to enable a third party to verify, the proposed Senior Debt Credit Spread Benchmark price including:
 - details of how the Senior Debt Credit Spread Benchmark was be priced and software that was applied;
 - copies of the price quotes (using Bloomberg screen shot or similar);

- details of the pricing conventions inherent in the pricing.
- iii. Confirmation that the Senior Debt Credit Spread Benchmark is a mid-market spread that is calculated from the difference in the relevant mid-market rates and excludes all margins, profit and fees.

(c) Process following Interim AIRS

Within a reasonable period determined by the Authority after the Interim AIRS Submission Time, the Authority will advise the relevant Proponent whether, in the Authority's discretion, the information contained within the Interim AIRS is acceptable.

If the Authority advises a Proponent, with particulars, that any Interim AIRS is not acceptable, the Proponent is to submit a revised Interim AIRS to the Authority that addresses the Authority's concerns within five (5) Business Days (or other such reasonable period determined by the Authority in its discretion) after receiving such notice.

The Authority may, in its discretion, request a meeting with the Proponent to discuss its Interim AIRS.

This process will be repeated (at the discretion of the Authority) until an Interim AIRS is proposed that is acceptable to the Authority, in the Authority's discretion. A Proponent that has submitted an Interim AIRS that is acceptable to the Authority will be invited to submit a Final AIRS.

Final AIRS

Subject to invitation by the Authority, the Submission Time for the Final AIRS is anticipated to be 11:00 Pacific Time on December 4, 2013 (the "**Final AIRS Submission Time**").

(a) Information to be Provided by the Authority

The Authority will, one week prior to the Final AIRS Submission Time, provide Proponents with an update to the information shown in Appendix M-1.

(b) Information to be Provided by the Proponent

In its Final AIRS the Proponent is to provide:

- (1) If a Proponent elected in its Initial AIRS to apply the Senior Debt Base Rate Benchmark:
 - i. Acceptance of the information provided one week prior to the Final AIRS Submission Time by the Authority to the Proponent.
 - ii. The calculation used by the Proponent to determine the Senior Debt Base Rate Benchmark from the information provided by the Authority.
 - iii. Confirmation that the Senior Debt Base Rate Benchmark is calculated using the rates provided by the Authority and excludes all margins, spreads and fees.

(2) If a Proponent elected in its Initial AIRS to apply the Swapped Senior Debt Base Rate Benchmark:

- i. Acceptance of the information provided one week prior to the Final AIRS Submission Time by the Authority to the Proponent.
- ii. A completed indicative swap term sheet substantially in the form shown in Appendix M-3.
- iii. The Swapped Senior Debt Base Rate Benchmark determined by the Proponent using the information provided by the Authority.
- iv. The calculation used by the Proponent to determine the Swapped Senior Debt Base Rate Benchmark.
- v. Confirmation that the Swapped Senior Debt Base Rate Benchmark is calculated using the rates provided by the Authority and excludes all margins, spreads and fees (with the exception of any swap spread implied within the mid-market CAD swap curve).
- vi. Any execution and/or credit spread required to execute the Swapped Senior Debt Base Rate Benchmark should be included in the Proponent's Service Payments submitted as part of its Financial Submission and will not be subject to any adjustments after Financial Submission.

(3) If a Proponent elected in its Initial AIRS to apply the Reinvestment Base Rate Benchmark:

- i. Acceptance of the information provided one week prior to the Final AIRS Submission Time by the Authority to the Proponent.
- ii. If relevant, a completed indicative swap term sheet substantially in the form shown in Appendix M-3. If an indicative swap term sheet is not relevant to the Reinvestment Base Rate Benchmark then a confirmation as such.
- iii. The Reinvestment Rate Benchmark determined by the Proponent using the information provided by the Authority.
- iv. The calculation used by the Proponent to determine the Reinvestment Base Rate Benchmark from the information provided by the Authority;
- v. Confirmation that the Reinvestment Base Rate Benchmark is a mid-market rate and excludes all margins, spreads and fees (with the exception of any swap spread implied within the mid-market CAD swap curve, if relevant).

(4) If a Proponent elected in its Initial AIRS to apply the Senior Debt Credit Spread Benchmark:

- i. The Senior Debt Credit Spread Benchmark determined by the Proponent as

at 9.00am Pacific Time the day before the Final AIRS Submission Time. Update and submit Section 2, area labeled "iii", (columns N through S inclusive) in Appendix M-4.

- ii. Information and documentation to support, and to enable a third party to verify, the proposed Senior Debt Credit Spread Benchmark including:
 - details of how the Senior Debt Credit Spread Benchmark was priced and software that was applied;
 - copies of the price quotes (using Bloomberg screen shot or similar);
 - details of the pricing conventions inherent in the pricing.
- iii. Confirmation that the Senior Debt Credit Spread Benchmark is a mid-market spread that is calculated from the difference in the relevant mid-market rates and excludes all margins, profit and fees (with the exception, if relevant, of any swap spread implied within the mid-market CAD swap curve).

(c) Process following Final AIRS

Within a reasonable period determined by the Authority after the Final AIRS Submission Time, the Authority will advise the relevant Proponent whether, in the Authority's discretion, the information contained within the Final AIRS is acceptable.

If the Authority advises a Proponent, with particulars, that any Final AIRS is not acceptable, the Proponent is to submit a revised Final AIRS to the Authority that addresses the Authority's concerns within five (5) Business Days (or other such reasonable period determined by the Authority in its discretion) after receiving such notice.

The Authority may, in its discretion, request a meeting with the Proponent to discuss its Final AIRS.

This process will be repeated (at the discretion of the Authority) until a Final AIRS is proposed that is acceptable to the Authority, in the Authority's discretion.

APPENDIX M-1

Date: [date]

Time: [time]

GoC Benchmark	Coupon	Maturity	Mid Price	Mid Yield
2-Year	1.00%	01 November 2014	x.xxxx	x.xxxx
3-Year	1.50%	01 August 2015	x.xxxx	x.xxxx
5-Year	1.50%	01 September 2017	x.xxxx	x.xxxx
7-Year	3.75%	01 June 2019	x.xxxx	x.xxxx
10-Year	2.75%	01 June 2022	x.xxxx	x.xxxx
20-Year	5.75%	01 June 2033	x.xxxx	x.xxxx
30-Year	4.00%	01 June 2041	x.xxxx	x.xxxx

CAD Swaps			
Semi-Annual	Mid Yield	Swap Spreads	GoC Yield
2-Year	x.xxxx	x.xxxx	x.xxxx
3-Year	x.xxxx	x.xxxx	x.xxxx
4-Year	x.xxxx	x.xxxx	x.xxxx
5-Year	x.xxxx	x.xxxx	x.xxxx
6-Year	x.xxxx	x.xxxx	x.xxxx
7-Year	x.xxxx	x.xxxx	x.xxxx
8-Year	x.xxxx	x.xxxx	x.xxxx
9-Year	x.xxxx	x.xxxx	x.xxxx
10-Year	x.xxxx	x.xxxx	x.xxxx
12-Year	x.xxxx	x.xxxx	x.xxxx
15-Year	x.xxxx	x.xxxx	x.xxxx

20-Year	x.xxxx	x.xxxx	x.xxxx
25-Year	x.xxxx	x.xxxx	x.xxxx
30-Year	x.xxxx	x.xxxx	x.xxxx

CAD Basis Swap	Mid Yield		BA Futures	Mid Price
1Y	x.xx		[date]	x.xxxx
2Y	x.xx		[date]	x.xxxx
3Y	x.xx		[date]	x.xxxx
4Y	x.xx		[date]	x.xxxx
5Y	x.xx		[date]	x.xxxx
6Y	x.xx		[date]	x.xxxx

APPENDIX M-2

Government of Canada Benchmark Bonds *

(1)	Government of Canada	1.00%	01 November 2014	(2-year benchmark)
(2)	Government of Canada	1.50%	01 August 2015	(3-year benchmark)
(3)	Government of Canada	1.50%	01 September 2017	(5-year benchmark)
(4)	Government of Canada	3.75%	01 June 2019	(7-year benchmark)
(5)	Government of Canada	2.75%	01 June 2022	(10-year benchmark)
(6)	Government of Canada	5.75%	01 June 2033	(20-year benchmark)
(7)	Government of Canada	4.00%	01 June 2041	(30-year benchmark)

* if any Government of Canada benchmark bond switches to an alternative Government of Canada benchmark bond prior to Financial Close, the pricing of any Adjustment Credit Facilities based on the affected Government of Canada benchmark bond will also switch to the applicable alternative Government of Canada benchmark bond.

APPENDIX M-3

The indicative swap term sheet is available in the Data Room as a Microsoft Excel file called "Appendix M-3 Swap Term Sheet.xls".

APPENDIX M-4

This is available in the Data Room as a Microsoft Excel file called "Appendix M-4.xls".

APPENDIX N REQUEST FOR INFORMATION FORM

REQUEST FOR INFORMATION

BC Children's and BC Women's Redevelopment Project

Request Number: _____

Proponent Name: _____

Date: _____

Type of Request: Information Clarification Meeting

The following format may be used for single and multiple enquiries.

Request/enquiry::

Do you request this query to be Commercial in Confidence? Yes No

Response:

APPENDIX P INTERIM FINANCIAL COSTS SUMMARY FORM

Estimated Initial Capital Costs:

Cost Category	Items Included in Cost Centre	Total for Each Category \$ (Nominal)
Acute Care Centre	Design and Construction	
Demolition	Construction	
Site Works	Construction	
Indirect Capital Costs	Bid Development Costs SPV Project Management Costs Other Indirect Costs	
Total Capital Cost of the Proposal		\$

Estimated Annual Facility Maintenance Costs:

Cost Category	Items Included in Cost Centre	Total for Each Category \$ (Nominal)
Acute Care Centre	Building Maintenance Housekeeping and Linen Services	
Indirect Operating Costs	SPV Project Management Costs Other Indirect Costs	

Estimated Life Cycle Costs:

Life Cycle Cost Centre	Estimated Year(s) of Expenditure(s)	Total for Each Category \$ (Nominal)
Acute Care Centre		